Is the Australian Housing Market in a Bubble?

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Table 6 Granger causality test result

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Notes: * indicates significant at 90%; ** at 95%; *** at 99%.
Is the Australian Housing Market in a Bubble?

Abstract

Purpose

This paper explores principal drivers affecting prices in the Australian housing market, aiming to detect the presence of housing bubbles within it. The data set analysed covers the last two decades, thereby including the period of the most recent housing boom between 2012 and 2015.

Research methodology

The paper describes the application of combined enhanced rigorous econometric frameworks, such as Ordinary Least Square (OLS), Granger causality, and the Vector Error Correction Model (VECM) framework, to provide an in depth understanding of house price dynamics and bubbles in Australia.

Findings

The empirical results presented reveal Australian house prices are driven primarily by four key factors: mortgage interest rates, consumer sentiment, the Australian S&P/ASX 200 stock market index, and unemployment rates. It finds these four key drivers have long term equilibrium in relation to house prices, and any short term disequilibrium always self-corrects over the long term due to economic forces. The existence of long term equilibrium in the housing market suggests it is unlikely to be in a bubble (Diba & Grossman, 1988; Flood & Hodrick, 1986).
Originality and value

The foremost contribution of this paper is that it is the first rigorous study of housing bubbles in Australia at the national level. Additionally, the data set renders the study of particular interest, because it incorporates an analysis of the most recent housing boom (2012–2015). The policy implications from the study arise from the discussion of how best to balance monetary policy, fiscal policy, and macroeconomic policy to optimize the steady and stable growth of the Australian housing market, and from its reconsideration of affordability schemes and related policies designed to incentivize construction and the involvement of complementary industries associated with property.

Key Words

Bubble, house price dynamics, long run equilibrium, interest rates

Introduction

According to estimates, approximately 60% of Australia’s wealth is concentrated in residential properties (CoreLogic, 2016). Thus, changes to house prices have a notable impact on the Australian economy overall, and particularly on investment options and wealth management. In the case of the majority of mortgages and many small businesses, credit and mortgage debt are secured against residential properties. Consequently, property plays a critical role in securitisation, with responsibility for backing financial institutions’ financial positioning statements (Kohler & Van Der Merwe, 2015).
The large proportion of credit secured against properties and mortgage debt expenditure are both closely correlated with short-term interest rates, especially because variable rate contracts are prevalent within the mortgage market (Koblyakova et al., 2014). As a result, Aron and Muellbauer (2010) explain that changes to mortgage policy rates pose a threat to financial stability. In the period October 2012 to September 2015, there were six consecutive cuts in cash base rates by the Reserve Bank of Australia (RBA), prompting concerns that the Australian housing market might be highly vulnerable to the transmission of monetary policy changes on a cash basis because the Australian market has an outstanding stock of residential mortgage debt to gross domestic product (GDP) ratio of 78% (ABS and RBA, 2016). Thus, this figure implies that changes in mortgage interest rate would be expected to have a significant impact on Australia’s economic output and stability of the financial system.

Research considering opportunities to maintain Australia’s financial stability and ensure healthy economic growth, brings into question the effectiveness of current monetary policy in view of the RBA’s decision to adjust the cash base rate. For example, Kehoe (2016) argues that easy availability of debt, due to the reduction in mortgage interest rates might encourage an increase in property transactions and inflate prices, a trend that would be reversed if opportunities for debt were perceived to be scarce. In view of the property industry’s importance to government policy, studies to measure the influence of the property industry on Australia’s economy are essential.
This is because the property market is of utmost importance to assessments of GDP, and an understanding of the main drivers of Australian house prices is crucial for key institutional agents such as financials, professional services, and construction industries. In 2015, the property industry represents a total economic input of $182.8 billion, i.e., 11.5% of total GDP (Bleby, 2016). Therefore, the property industry, which has doubled its contribution to GDP over the last decade, has overtaken former pillar industries, including financial services and mining.

Studies conducted concerning residential property prices over the last 20 years are attracting increased attention, particularly in relation to house prices, which play a pivotal role in Australia’s economy, as explained above, as well as in Australians’ daily lives. Certainly, understanding house price dynamics is of great importance to the national economy, because as stated above, residential house prices impact the housing market and national economic growth also accounting for a large proportion of individuals’ wealth. Over the last 30 years, Australian house prices have risen 7.15% annually on average (Kohler and Van Der Merwe, 2015). Over the same period, investment in property has expanded, and property prices have passed through three cycles of peaks and troughs (Harley, 2016). In the most recent housing boom from 2012 to 2015, prices soared, prompting fears about what would arise were a bubble to develop within the market. A housing bubble could have a disastrous and widespread effect, in the form of economic recession, financial distress and loss of household wealth.
Furthermore, while house price dynamics have been explored previously (Abelson et al., 2005; Bodman and Crosby, 2004; Bourassa and Hendershott, 1995; Hatzi and Otto, 2008; Kohler and Van Der Merwe, 2015; Otto, 2007), limited empirical tests have been performed on contemporary data to understand the implications of the most recent housing boom in Australia. In previous research, few attempts have been made to test for the presence of bubbles, with the result that the main drivers of Australian house prices and the presence of housing bubbles over the last two decades are not well understood. Focusing upon sub-market analysis (Wilson et al., 2011), the majority of previous studies investigating Australian house prices have been confined to data gathered in major capital cities (Abelson et al., 2005; Bodman & Crosby, 2004; Hatzi & Otto, 2008; Otto, 2007, Shi et al., 2016).

Limited analysis has been performed to capture the implications of the Australian housing market at the national level (Abelson et al., 2005); therefore, this research aims to address this knowledge gap by being the first to study housing bubbles in Australia at the national level. This is very important question, as deeper understanding of the housing market issues from the national perspective may facilitate comparative analysis between the national and regionally disaggregated factors, also helping to optimize the aggregate economic and housing market performance. In its part, this research also may be useful for the Australian government, aiming to assist in monitoring country’s economic goals and by setting appropriate key performance indicators. Another distinctive feature of this analysis is that it concentrates on the impact of current disputes and fears raised in reference to the role of large Chinese buyer purchases and the purchase of property through Self-Managed Super Funds (SMSFs).
This paper poses two research questions:

RQ1. What are the main drivers of Australian house prices?

RQ2. Is there a bubble in the Australian housing market?

The first question is asked with an understanding that house price dynamics could have diverse implications in different sectors of the Australian economy; while the second question relates to the need to assess the risk of bubbles due to their potential to impact housing market instability, economic recession, and housing affordability.

The remainder of this article is organized as follows. The following section reviews the most recently published studies examining house price dynamics and bubbles. The third section highlights key theoretical concepts relating to house price studies. The fourth section details the data set used, and the empirical method and processes employed to analyse the results are discussed in sections five and six, focusing on the assumptions and issues raised by each method and the respective findings. The final section of the article provides concluding comments and outlines opportunities for future research.

**Literature Review**

This section analyses relevant literature pertaining to both house price dynamics and housing bubbles, to provide a theoretical context in which to understand the Australian housing market, understand empirical specifications of house prices, and identify gaps in the existing literature.
The term "bubble" is widely used in reference to house prices but it is rarely clearly defined (Case & Shiller, 2004). Exploring the determinants of house prices, and considering the risks associated with housing bubbles is essential to understand the housing market in Australia. Fernández-Kranz and Hon (2006) suggest that a bubble arises in relation to three typical scenarios: i) when in a housing bubble property prices peak; ii) house prices are higher than would be expected based on a fundamental equilibrium; and iii) There is a sharp rise in growth as a result of an unexpected event prompting a market-shift. Applying US data for 1986-2004, Del Negro and Otrok, (2005) employ a dynamic model factor for exploring house price dynamics influenced by state/region specific shocks. Results suggest that historical movements in house prices have been driven by the local (state specific) components, including such fundamental regionally differentiated factors as growth rates in real per capita incomes and real wages levels. It also has been found that despite “regional bubbles” have been detected in some states in 2001-2004 period, the overall increase in house prices has occurred at the national level. Developing this topic further, Himmelberg, et. al. (2005) found a little evidence of housing bubbles in the majority of states, suggesting that although house price movements are local factors, national level data undercover important economic variations among various locations. Importantly, research suggests that changes in underlying fundamentals can impact various cities differently also showing that in locations where housing supply is relatively inelastic, house prices may typically be more sensitive to changes in interest rates. Thus, an unexpected rise in real interest rates that raises housing costs, would negatively affect housing demand, possibly leading to “anti-bubble” event.
Turning attention to empirical methods used to test for bubbles; to date, related work comparing the econometric techniques applied to test bubbles are somewhat limited. Indisputably, however, an empirical analysis of housing market dynamics, and a clear understanding of the strengths and limitations of various models is important before beginning this study of housing bubble existence and potential risk. Measures and considerations reported in the literature are outlined further below.

After clarifying and reviewing definitions applied to housing bubbles, the most popular is found to relate to the long-term equilibrium price. Whereby, if the long-run equilibrium price is measured based on market fundamentals, then house prices that significantly differ from that long-run equilibrium price indicate a high probability that a bubble exists (Diba & Grossman, 1988; Flood & Hodrick, 1986). By contrast, if house prices are continuously balanced in a long run equilibrium state, then the housing market is unlikely to be in a bubble. This finding implies that the long run equilibrium of house prices would function as one rational measure for testing the existence of housing bubbles.

Proposing an additional measure, beyond any scepticism over policy effects, Teng et al. (2013) argue that when there is an unreasonable belief that house prices will increase indefinitely, and prices differ excessively from the true fundamental value of the property itself, then the housing market is in a bubble. This measure accounts for the risks associated with property investors’ irrational expectations.
Significantly, views about what comprises a rational expectation pose an interesting psychological question during periods where there is housing bubble. For example, homebuyers typically believe there is minimal risk involved in property investments. They also suppose that purchasing property will always be a good investment option, despite the high costs involved. Case and Shiller (2004) demonstrate property owners’ strong perception that future capital gains will far exceed current outlay. As a result, many homeowners tend to save less than they did after a property purchase than they did before buying property. However, Siegel and Thaler (1997) argue that returns on asset investment (equity) return to mean reversion over the longer term. Thus, implying that house prices will eventually revert to mean property values, instead of rising indefinitely.

Concerns over difficulties measuring fundamental house price values empirically were raised by Hui and Yue (2006). They question of what is an appropriate measure for determining the fundamental price of housing is significant as a value must be established as a baseline to ascertain the existence of bubbles. Elsewhere, Flood and Hodrick (1990) offer evidence of difficulties estimating intrinsic value, due to the lack of data extending infinitely into the future. Thus, it is necessary develop new perspectives from which to explore bubble testing.

To resolve these complications, Hui and Yue (2006) introduce the concept of “exogenous macroeconomic fundamental variables” to establish housing bubbles, to overcome the difficulty of measuring the intrinsic value of assets. Their work implies that if property prices are driven by macroeconomic fundamentals, such as the disposable income of urban households, local GDP, Stock Price Index, the stock of vacant new dwellings, and if residual values raise no major diagnostic concerns, then there is no housing bubble.
Based on an Irish data set, Stevenson (2008) devised a dynamic inverted demand model to estimate house prices; an approach commonly employed in European housing literature. Its limitations include that its estimations are based on original level time series data, which could produce misleading results if the assumptions of the classical linear model (CLM) are violated (Wooldridge, 2012).

Related work on diagnostic concerns posed when calculating fundamental house prices has focused on the use of static models instead of dynamic models, which calculates the system in equilibrium, and is of time-invariant nature. Stevenson (2008) concludes that inconsistent estimates and bias result, because a static model calculates fundamental values in equilibrium so is unable to account for time dependent changes.

In an alternative approach, Teng et al. (2013) applies the present value in housing bubble analysis, highlighting the importance of rational expectations for housing equilibrium values, and estimating the size of housing bubbles using the state space method. This approach overcomes the problem of unstable intrinsic bubble specification, implying that a bubble cannot burst as long as dividends remain positive.

Highlighting the importance of bubble detection using ex ante data, Shi (2016) and Phillips et al. (2013) stress the importance of employing real-time methods to detect housing bubbles. Shi (2016) applies the recursive bubble detection method to the residual component, to identify bubble episodes, in research that is expected to significantly reduce the probability of false positive identification (Shi, 2016; Phillips et al., 2013).
In more recent work based on Hong Kong data, Arestis et al. (2017) has decomposed house prices into fundamentals, frictions and bubble episodes for a better understanding of the evolution of house prices during the period 1996(Q3)-2013(Q3). Evidence was presented that prices in the Hong Kong housing market are quite above their last peak, which took place in mid-1997. Precisely, the research identified that real house prices are around a 31% higher than their historical maximum value. Its’ contribution also modifies the original Glindro and Delloro’s (2010) approach by including the Christiano and Fitzgerald (2003) filter to decompose house prices. The original Glindro and Delloro’s analysis was conducted by decomposing asset prices into fundamentals, cyclical and bubble components by employing the Kalman filter. (Glindro and Delloro, 2010)

The above methods reveal a conflict regarding aspects such as econometric estimation, omission and misspecification. It is acknowledged that there may be shortcomings in the research methods proposed because of limitations influencing economic models’ fit to real-world data (Leamer, 1983); thus, imperfections cannot be avoided.

Updating previous research, using data gathered in Sydney between 1991 and 2006, Hatzi and Otto (2008) provide evidence of residential property prices in Sydney’s housing market. Their findings suggest a significant proportion of the variation in property prices in western regions of Sydney cannot be explained by either rents or discount factors, suggesting a possible speculative bubble. Bodman and Crosby (2004) support these findings by presenting evidence of a quantitatively significant overvaluation of median house prices in mid-2003 in both Brisbane and Sydney.
Using data for the period from 1970 to 2003, Abelson et al. (2005) identify positive and statistically significant effects from long-run economic determinants on Australian house prices. Their study suggests real house prices are determined significantly and positively by variables that include real disposable income, the consumer price index, unemployment rates, real mortgage interest rates, equity prices, and housing stocks. Using data from 1979 to 1993, Bourassa and Hendershott (1995) demonstrate that anticipated changes in house prices are mainly a consequence of income and demographic factors.

According to Kohler and Van Der Merwe (2015), house prices can be determined jointly by demand and supply over the long run. Discussing application of the short run housing finance perspective, Tu (2011) suggests long run and short run real housing price determinants can differ. For instance, real income is the most important factor influencing real housing price dynamics in the long run, but it does not have a significant influence on short run housing price fluctuations, while unemployment rates and nominal mortgage rates both have long run and short run impacts on the real national housing prices.

Exploring mortgage debt influences, Biggs et al. (2010) introduced the concept of the credit impulse, represented as the difference in the flow of credit relative to GDP growth. The empirical result show that an increase in GDP is positively correlated with the increase in mortgage lending flows. In the instance of house prices, there is a causal relationship between the acceleration of mortgage debt and rising house prices (Keen, S., 2011). Thus, accessibility of mortgage debt led to the more than doubled house prices in the last twenty years, suggesting that the evolution of bank credit, demand for mortgage and housing demand are driven by similar economic factors and are simultaneously determined (Keen, 2001; Arestis, 2017).
To summarize, it is undeniable that studies of house price dynamics and bubbles will produce considerable economic benefits (Fereidouni et al., 2014). Research into house price dynamics and bubble risk is generally based upon rational expectation theory and housing demand theoretical frameworks, while also integrating affordability issues and possible financial stability risks. The literature discussed above identified key demand and supply explanatory variables that can affect house prices in major capital cities. Interest rates reflect short run housing finance issues, while demand and supply factors can have long run impacts on house prices. Moreover, any significant mismatch between housing demand and supply is likely to increase the housing bubble risk.

To date, no studies have considered the implications of house prices at the national level in Australia. Furthermore, there is a need for empirical analysis based on data sets covering a longer period, especially since the most recent housing boom in Australia (2012–2015), data for which should be subjected to further empirical testing with the ultimate aim of determining policy to minimize the risk of a housing bubble developing. The issue of house price dynamics and the potential for housing bubbles in Australia at the national level needs to be re-evaluated.
Theoretical Framework

The theoretical framework for house price dynamics and bubble studies employed in this research was developed from rational expectation theory and the theory of housing demand.

According to rational expectation theory, any outcome depends partly on expectations of what will happen. Many studies of bubbles are based on rational expectation theory (Flood & Hodrick, 1990; Kim & Suh, 1993; Chan et al., 2001; Mikhed & Zemcik, 2009). Hou (2010) states that the theoretical model for rational expectation in housing bubble analysis assesses whether a housing bubble exists by calculating the deviation between observed house prices and rational expectations of price. However, irrationality can arise when people make purchase decisions, as factors such as personal preferences and aspirations come into play, overriding financial interest, due to potential property owners’ strong belief that future capital gains will result in prices far beyond what they are paying (Case and Shiller, 2004). Further, forces such as herding and frenzies can inform investors’ tendency to buy or sell in the direction of a market trend (Glaeser, 2014), creating a self-fulfilling prophecy, because of positive feedback between belief and behaviour (Shiller, 2000).

According to the theory of housing demand, a lesser amount of space or number of units is demanded when prices become higher. The central idea of housing demand suggests that effective market demand is backed by purchasing power (Arestis et al., 2017) Thus, demand for residential property obeys the fundamental law of demand (Sivitanidou, 2011).
However, a useful distinction in the demand factors that drive house price dynamics lies between longer term and short-term influences. Long-term factors incorporate such fundamentals as demographics, household income and the tax regime (Tsatsaronis and Zhu, 2004; Meen, 2011). In a short run, the institutional structure of the housing finance system and prevailing mortgage lending conditions affects volatility in house prices via the cost of mortgage credits and availability of mortgage funds (Whitehead and Williams, 2011; Scanlon and Whitehead, 2011). Thus, when informing an empirical analysis for housing demand, these models suggest that macroeconomic, demographic, income, mortgage pricing and mortgage pricing factors are the important determinants of housing demands. A number of studies also have presented evidence that these key determinants simultaneously impact mortgage/housing demand and changes in house prices (Kohler and Van Der Merwe, 2015; Abelson et al., 2005; Otto, 2007).

**Econometric methodology and specification**

In this paper, we combine advanced time series empirical econometric models, as Abelson et al. (2005) suggest, but following two extensions. Firstly, our study models main house price drivers at Australia’s national level, while previous studies were conducted in major capital cities in Australia (Abelson et al., 2005; Bodman & Crosby, 2004; Otto, 2007; Bourassa & Hendershott, 1995). Secondly, a combination of econometric methods is employed to model house prices in both correlations and causal dimensions (Nanda & Tiwari, 2013).
The econometric specifications provide a basis for the empirical testing of house price dynamics. The estimation techniques are ordinary least squares (OLS), (equation [1]) and co-integration techniques, such as Vector Error Correction Models (VECMs; equation [2]). Equations (3) and (4) portray the empirical expressions of the models where the theoretical variables are estimated.

\[ Y_i = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \ldots + \beta_i X_i + Y_i (-1) + \mu_i \]  

(1)

In equation (1), house price \( Y_i \) is a function of one lag of the \( Y_i \) variable and a set of independent variables \( X_i \). \( \beta_0 \) is the intercept, and \( \beta_i \) represents the parameter estimates. Equation (1) is an autoregressive (AR) model, which specifies that the output variable depends linearly on its own previous values and on a stochastic term. The variable \( \mu_i \) describes the error term or disturbance. It contains factors other than \( X_i \) that affect \( Y_i \) (Croucher, 2017; Wooldridge, 2012).

\[ \Delta Y_t = \alpha_0 + \gamma_0 \Delta X_t + \delta (Y_{t-1} - \beta_0 X_{t-1}) + \mu_t \]  

(2)

In equation (2), if \( \Delta Y_t \) and \( \Delta X_t \) are I (1) processes and are not co-integrated, we estimate a dynamic VECM model using first differences. The first difference for house price \( \Delta Y_t \) is a function of the short-term impact of change in \( \Delta X_t \), as represented by \( \gamma_0 \). Long-run gravitation toward equilibrium in the relationships between variables is represented by \( \delta \). Random shocks to the system are denoted as \( \mu_t \), when \( \delta < 0 \) reflects the speed of the error correction term’s work to push short-term disequilibrium in house prices to revert towards equilibrium (Wooldridge, 2012).

\[ HP = \beta_0 + \beta_1 IR + \beta_2 CS + \beta_3 AUSHARE + \beta_4 UNEMPLOY + \beta_5 HP (-1) + \mu \]  

(3)
House prices (HP) are influenced by various macroeconomic variables (Abelson et al., 2005). According to the OLS specification in equation (3), house price (HP) is a function of one lag in HP and a number of explanatory variables, including the mortgage interest rate (IR), unemployment rate (UNEMPLOY), consumer sentiment (CS), and Australian S&P/ASX 200 stock market index (AUSHARE).

\[
\Delta \ln(HP_t) = \alpha_0 + \gamma_0 \Delta \ln(X_t) + \delta (\ln(HP_{t-1}) - \beta_0 \ln(X_{t-1})) + \mu_t 
\]  

The empirical specifications for the VECM equations are given by expression in (4). In the case of the VECM model, when the error correction coefficient \( \delta \) is negative and very significant, it induces a positive change in house prices back towards equilibrium (Wooldridge, 2012). Appearing as a dependent variable in the VECM equation (4), the first difference in the transformed natural logarithmic values of house price (\( \ln(HP_t) \)) is proxied by the first differences for the transformed natural logarithmic values of the four key macroeconomic variables (\( \ln(X_t) \)), namely IR, UNEMPLOY, CS, and AUSHARE. Macroeconomic variables may be used as a property explanatory argument for VECM model of house prices (Adam & Füss, 2010). According to our econometric estimates, if the long-run equilibrium of house prices is corrected through the short-run disequilibrium of these key drivers of Australian house prices, the deviation is then temporary and house price equilibrium is always achieved over the long term with no existence of bubbles (Abelson et al., 2005).
Estimation Issues and Assumptions

The estimation procedure employed involves several econometric measures, reflecting the specific requirements for the OLS method, the Johansen co-integration, and the VECM assumptions using time series data. Time series data is routinely used and applied in macroeconomic fields. This is because time is a key variable, and most economic and other time series data is related, often strongly, to recent historic data. Another feature of the time series data integrated into our empirical test is its quarterly data frequency. In particular, to resolve the violation of assumptions, a number of extensive econometric tests were conducted using advanced time series analysis techniques (Croucher, 2017; Wooldridge, 2012).

Multicollinearity is a phenomenon in which two or more predictor variables in a multiple regression model are highly correlated. Multicollinearity issues are avoided by employing a best subset test, using Minitab Statistical Software (Pennsylvania, US) to identify which combinations of explanatory variables contribute to a high \( R^2 \) (Croucher, 2017).

Under the OLS assumption, concerns about autocorrelation with error terms are typically raised. To avoid these, we use the Durbin–Watson statistic \( (D) \), which is appropriate for testing the possibility of a first-order autoregressive model. The value of \( D \) always lies between 0 and 4. The closer \( D \) is to 2, the better the fit of the OLS model (Wooldridge, 2012).
In an OLS model, all random variables in a sequence are expected to have finite variances to ensure a good fit for the data (Wooldridge, 2012). We test homoscedasticity using the Glejser test, which regresses the absolute value of the residuals from the original equation, to test the null hypothesis of homoscedasticity and reject the null hypothesis when the p-value is statistically significant. Further, we test the normality assumption, employing the Jarque-Beta statistic. We cannot reject the null hypothesis that errors are normally distributed when it is true. This is in accordance with the theoretical recommendations that lack of bias in OLS be established according to a simple set of assumptions (Croucher, 2017; Wooldridge, 2012).

P-values are routinely employed in null hypothesis significance testing; herein, a significance level of 10% is applied as the threshold value for p (Croucher, 2017; Wooldridge, 2012). The empirical estimation takes the forms of a Johansen co-integration and a VECM, to model the housing bubble test (Hui and Yue, 2006).

To resolve the non-stationarity or unit root problem, the Johansen co-integration estimation requires integration of a number of variables of order 1 at first differences (Wooldridge, 2012). We employed the augmented Dickery-Fuller (ADF) test to examine the null hypothesis that a unit root is present in the time series data sample. Furthermore, a key reason for employing a VECM to test for bubbles is the assumption that if economic equilibrium is a condition and economic forces are balanced or in equilibrium, we can conclude there is no housing bubble (Valentine & Garrow, 2013). If the error correction coefficient is negative and significant, the short-term adjustment reverts to long-run equilibrium, thereby suggesting that the house price is always in equilibrium. Therefore, no bubble exists (Wooldridge, 2012).
Moreover, the Granger causality test has been employed to ascertain the variables impacting on changes in house prices (Hui and Yue, 2006). Testing causality in house prices, in addition to correlations via OLS will add greater explanatory weight to the predictors of house prices identified (Wooldridge, 2012).

The variables tested in the unit root test, Johansen co-integration test, and VECM, incorporate transformed logarithm values. This is in accordance with theoretical recommendations that the transformed empirical variables might serve as a better indicator for visualization and interpretative purposes (Croucher, 2017; Wooldridge, 2012).

Data Sample

The data sample used in this research was taken from ABS, RBA, CoreLogic, and the US economic trading website for the period from 1995Q4–2015Q3. Therefore, it incorporates the relatively stable economic environment over the last two decades, but including the most recent housing boom from 2012 – 2015. Use of these reputable data providers ensures good quality data for our study.

Table 1 presents descriptive statistics regarding the macroeconomic conditions and housing statistics relating to the maximum, minimum, mean, and standard deviation values for the key variables included in the data sample. Moving along the time horizon, the Australian economy enters its twentieth year of remarkable economic growth (Battellino, 2010); indeed, since 1991, the economy has grown in almost every quarter. During the reviewed period, inflation averaged 2.6%, a little above the mid-point of the target range.
Additional, over the period, the unemployment rate fell substantially, from 9% to 5%, as economic growth supported minimum risk and more people to find work. This benefitted income levels per household, which rose by a cumulative 30% in real terms (Battellino, 2010).

The standard variable mortgage rate is applied in the econometric test. Given the non-availability of an average mortgage rate, this is unavoidable. During the period, although the mortgage standard variable rate reached a maximum value of 10.5% during 1995Q4, there were substantial rate cuts from 2012 to the end of our research period in 2015Q3; reducing rates to as low as 5.45% in 2015Q3, reflecting the government’s use of monetary policy to manage inflation rate targets (Battellino, 2010). Since the Australian mortgage market relies heavily on variable rate mortgages, variable mortgage loans are subject to high interest rate risk. Financial stability risk is infused as a result of changes to monetary policy (Käfer, 2014). Furthermore, as house prices are directly affected by interest rate shocks, the risk of housing bubbles occurring increases.

Another important variable estimated is AUSHARE. The S&P/ASX 200 share index tracks the performance of 200 large companies based in Australia. Theoretically, positive stock market performance reflects the growth of the Australian economy and increased consumer confidence. Stock market performance is relevant to the real estate market, since stock market performance directly effects changes within it (Okunev, Wilson, & Zurbruegg, 2000). For example, a stock market collapse could lead to economic down turn and financial distress, thereby increasing the risks from a housing bubble.
Although it may not capture the performance of the Australian economy fully, consumer sentiment (CS) is a useful statistical measure and economic indicator of the overall health of the economy, as determined by consumer opinion. The data applied in our empirical tests refers to the Westpac–Melbourne Institute Consumer Sentiment Index taken from the RBA website.

According to the fundamental law of demand, householders’ purchases of properties are backed by purchasing power. To include this variable, we utilize a data series specifying average weekly earnings (AWE) over the studied 20-year period to perform our empirical estimates. During the study period, the data indicates a continuing growth trend from the end of 1995 until the end of the testing period, 2015Q3. The average weekly earnings have increased by 105% since 1995Q4.
Table 1. Key macroeconomic and housing statistics (1995Q4 – 2015Q3)

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<th>Mean</th>
<th>St Dev</th>
<th>Min</th>
<th>Max</th>
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<tr>
<td>Mortgage Interest Rate (%)</td>
<td>7.16</td>
<td>1.08</td>
<td>5.45</td>
<td>10.5</td>
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<td>Average Weekly Earning ($)</td>
<td>823.5</td>
<td>191</td>
<td>555.4</td>
<td>1136.9</td>
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<td>Home Value Hedonic Index</td>
<td>419.1</td>
<td>162.9</td>
<td>168</td>
<td>729.6</td>
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<td>AU S&amp;P/ASX 200 Stock Market Index</td>
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<td>1150</td>
<td>2164</td>
<td>6568</td>
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<tr>
<td>Unemployment Rate (%)</td>
<td>5.99</td>
<td>1.21</td>
<td>4.1</td>
<td>8.6</td>
</tr>
<tr>
<td>GDP (%)</td>
<td>3.24</td>
<td>1.10</td>
<td>1.20</td>
<td>5.40</td>
</tr>
<tr>
<td>Population (mil)</td>
<td>20.63</td>
<td>1.74</td>
<td>18.12</td>
<td>23.87</td>
</tr>
<tr>
<td>Inflation (%)</td>
<td>2.60</td>
<td>1.31</td>
<td>-0.40</td>
<td>6.10</td>
</tr>
</tbody>
</table>

Source: ABS, RBA, Core Logic RP Data, Trading Economics Database

As shown in Figure 1, the data used to measure house prices is taken from the CoreLogic Home Value Hedonic Index series (HP) for 1995Q4 to 2015Q3 for Australia nationwide. HP shows prices have increased by 335% over the last two decades. From 1995Q4 until 2012, the home value hedonic index followed a light cyclical trend, and while there was an increase in house prices between 2001 and 2003, there was a mild downturn afterwards. The second growth period started in 2008Q4, immediately after the exogenous financial shock of the global financial crisis, and is mainly attributable to the Rudd government’s stimulus package. There was then a slow downturn that continued until 2012. The third house price surge then began in 2012, continuing until 2015.
Figure 1: CoreLogic home value hedonic index

![CoreLogic home value hedonic index graph]

Source: CoreLogic RP Data

Table 2 reports the correlations between the selected variables, all of which are expected to correlate closely with house prices. However, strong correlations between house prices and selected economic variables are insufficient to explain house price dynamics, and whether Australia is at risk of a housing bubble.
Table 2 Correlations among predictor variables (1995Q4 to 2015Q3)

<table>
<thead>
<tr>
<th></th>
<th>Home Value Hedonic Index</th>
<th>Consumer Sentiment Index</th>
<th>Mortgage Interest Rate (%)</th>
<th>AU S&amp;P/ASX 200 Stock Market Index</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer Sentiment Index</td>
<td>-0.18</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mortgage Interest Rate</td>
<td>-0.31</td>
<td>0.02</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(0.005) ***</td>
<td>(0.872)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AU S&amp;P/ASX</td>
<td>0.84</td>
<td>-0.03</td>
<td>-0.11</td>
<td></td>
</tr>
<tr>
<td>200 Stock Market Index</td>
<td></td>
<td>(0.000) ***</td>
<td>(0.814)</td>
<td>(0.334)</td>
</tr>
<tr>
<td>Unemployment Rate (%)</td>
<td>-0.715</td>
<td>-0.001</td>
<td>0.002</td>
<td>-0.777</td>
</tr>
<tr>
<td></td>
<td>(0.000) ***</td>
<td>(0.996)</td>
<td>(0.984)</td>
<td>(0.000) ***</td>
</tr>
</tbody>
</table>

Notes: * indicates significant at 90%; ** at 95%; *** at 99%.
Results and Analysis

Main drivers of Australian house prices

Many of the variables integrated into our econometric test have been subject to large fluctuations over the last two decades, and have thereby influenced housing demand and supply substantially (Kohler and Van Der Merwe, 2015). This finding echoes the assumption that housing demand is dependent upon typical variables (i.e. real permanent income, demography, house prices, and the cost and availability of finance) (Abraham and Hendershott, 1995).

Table 3 presents the results from the OLS estimation of the main drivers of house prices for the period from 1995Q4 to 2015Q3. All four major drivers are statistically significant, with p-values lower than 5%. The $R^2$ is 99%, indicating that 99% of the variations in the value of the house prices can be attributed to the four main drivers identified in the model (Croucher, 2017).
### Table 3 Main drivers of Australian house prices

<table>
<thead>
<tr>
<th>Variables</th>
<th>Coefficient</th>
<th>T ratio</th>
<th>P value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer Sentiment Index</td>
<td>0.22</td>
<td>2.11</td>
<td>0.04**</td>
</tr>
<tr>
<td>Mortgage Interest Rate (%)</td>
<td>-4.0</td>
<td>-4.33</td>
<td>0.00***</td>
</tr>
<tr>
<td>Unemployment Rate (%)</td>
<td>1.93</td>
<td>1.59</td>
<td>0.12</td>
</tr>
<tr>
<td>AU S&amp;P/ASX 200 Stock Market Index</td>
<td>0.01</td>
<td>3.13</td>
<td>0.00***</td>
</tr>
<tr>
<td>One lag of Home Value Hedonic Index</td>
<td>0.99</td>
<td>88.90</td>
<td>0.00***</td>
</tr>
<tr>
<td>Dummy variable D408</td>
<td>-20.07</td>
<td>-2.61</td>
<td>0.01***</td>
</tr>
<tr>
<td>C</td>
<td>-12.23</td>
<td>-0.61</td>
<td>0.54</td>
</tr>
<tr>
<td>R²</td>
<td>0.99</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Durbin – Watson</td>
<td>1.93</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Notes: * indicates significance at 90%; ** at 95%; *** at 99%.*

Estimations of IR indicate a significant negative influence on house prices, with a coefficient of -4. This result suggests that a 1% decrease in IR could generate an increase of 4% in the housing price index, ceteris paribus. Since October 2012, there were six consecutive cuts to the RBA cash rates within the study period. These shifted mortgage lending rates and had a positive impact on household balance sheets, because of the reduction in mortgage expenditure. The major proportion of mortgage debt expense is positively correlated with short-term interest rates (Koblyakova et al., 2014), and decreased mortgage expenses can improve households’ cash flow liquidities, such that the probability of increased housing demand may be explained by the capital gain effect and large positive premiums over lower mortgage expenses; thereby increasing house prices.
The next variable, the estimate of the Australian S&P/ASX 200 stock market index (AUSHARE) shows a statistical significance and positive coefficient of 0.01, suggesting people are more likely to make property purchase decisions during better market performance. According to rational expectation theory, outcomes depend partially on what people expect to happen. When AUSHARE performs well, households expect economic growth and are confident about capital gains. This triggers a rise in housing demand. Evidence was presented that there is a negative lead-lag relationship between house prices and stock prices in Australia, indicating the existence of capital switching activities between real estate and stocks (Lee et al., 2017).

Consistent with our theoretical hypotheses, interestingly, estimates of the unemployment rate (UNEMPLOY) show an insignificant impact on house prices, with a positive coefficient of 1.93. A lower unemployment rate may alleviate affordability constraints because of the increased purchasing power associated with higher incomes. However, one might ask why an increased unemployment rate would lead to an increase in house prices in our econometric test. One possible explanation is the positive correlation between unemployment rate and interest rates (see Table 2). High unemployment rate tends to reflect the high interest rate, representing a restrictive investment environment. A rise in the unemployment rate prompts government policy makers to lower interest rates to boost economic growth. Thus, rises in unemployment rate lead to lower interest rates and as a consequence increased house prices.
When including CS as an explanatory variable in our econometric model, the parameter estimate shows a significant positive coefficient of 0.22, suggesting higher consumer confidence in the economy and housing market results in a growth in intention to purchase property. Thus, the limited housing stock may face greater demand, triggering higher prices, ceteris paribus (Sivitanidou, 2011). This result reflects the assumption that households apply rational expectations when making property purchasing decisions.

In our econometric estimate, AWE is found to be a positive coefficient, significantly correlated with the house price, suggesting that household owners with higher purchasing power tend to purchase more properties. As AWE is found to have strong correlations with IR, which may lead to a high multicollinearity risk, we exclude AWE from the model but include IR as our main driver of housing prices.

Other housing demand, supply, macroeconomic, and demographic explanatory variables, including GDP, Population and Inflation were found to be insignificant. The results suggest the impact of global financial crisis (D408) is significant to house prices (denoted by HP), and there is a significant positive impact from a lag in house prices (Abraham and Hendershott, 1995). The inclusion of dummy variable D408 is to ensure that the OLS model to test main drivers of Australian house prices meet the Cusum of Square stability requirement in Eviews. It does not reflect Australian house prices in a bubble position. Dummies pertaining to purchases by large Chinese buyers, purchase through self managed super are also insignificant. This means, Chinese buyers’ large purchase activities did not drive Australian house prices during the most recent housing boom (Valentine et al., 2015).
OLS assumptions

The checks performed to test the validity of the OLS assumptions involved in the empirical estimation of house price dynamics indicated that the p-value of the residuals is 0.97. As this is greater than 0.05, we accept the null hypothesis that the error term is normally distributed. The next piece of data showed estimations of autocorrelation revealed a Durbin-Watson test statistic of 1.93, which is very close to the critical value of 2. Therefore, we assume there is no first order linear autocorrelation in the regression residuals.

The estimation shows the variance inflation factor (VIF) for the main drivers of house prices is in the range between 1 and 5, suggesting the variance values of the estimated coefficients for explanatory variables are inflated by factors between 1 and 5. Therefore, given the moderate multicollinearity identified, some factors might be deemed slightly redundant. Estimations using the Glejser test show p-values are > 0.05 and are statistically insignificant; therefore, we accept the null hypothesis of homoscedasticity. Original data instead of first difference of explanatory variables were employed in OLS test due to their suitability to meet the OLS assumption requirements.

The results of the residual diagnostics show that the assumptions of the classical linear regression model are met. The Gauss-Markov theorem is applicable, and hence the OLS estimators are the best linear unbiased estimators (BLUEs).
Tests for Bubbles

An Augmented Dickery-Fuller test was conducted to explore the possibility of the stationarity of the variables at first differences. The results obtained reveal that none of the variables are stationary with the exception of the IR. However, significant test statistics were reported for each case when the variables are first differenced. (See Table 4). The non-stationarity of data at first difference meets the requirement of further econometric tests on bubbles.

Table 4 Results of the ADF unit root test

<table>
<thead>
<tr>
<th>Variables</th>
<th>Level</th>
<th>First Difference</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>t statistics</td>
<td>p</td>
<td>t statistics</td>
</tr>
<tr>
<td>ln(House Value Hedonic Index)</td>
<td>-1.74</td>
<td>0.41</td>
<td>-2.60</td>
</tr>
<tr>
<td>ln(Consumer Sentiment)</td>
<td>-4.25</td>
<td>0.00</td>
<td>-10.49</td>
</tr>
<tr>
<td>ln(Mortgage Interest Rate)</td>
<td>-3.79</td>
<td>0.00</td>
<td>-5.49</td>
</tr>
<tr>
<td>ln(Unemployment rate)</td>
<td>-2.18</td>
<td>0.21</td>
<td>-5.13</td>
</tr>
<tr>
<td>ln(AU S&amp;P/ASX 200 Stock Market Index)</td>
<td>-1.68</td>
<td>0.44</td>
<td>-7.42</td>
</tr>
</tbody>
</table>

Note: * indicates significance at 90%; ** at 95%; *** at 99%

Table 5 presents empirical results for the Johansen co-integration test. We identify two co-integration relationships in the trace test, and one co-integration relationship in the maximum eigenvalue test, at the critical p-value of 5% between house prices and their main drivers. Our empirical estimate suggests the lag for the first-differenced terms is 4, when using Schwarz Information Criteria. The assumption that all the time series data must be integrated to an order 1 under the Johansen co-integration test is met, and we can therefore proceed to the VECM test for the presence of housing bubbles.
Table 5 reports the multivariate Johansen co-integration results, together with critical values at 95%. The lag length was determined according to the VAR model, using the Schwartz information criteria. Therefore, a lag length of five was specified.

The results for the VECM test are reported in Table 6 below. In all cases, the parameter estimates for the error correction term (ECT) are significant and have the expected negative sign, indicating the speed at which house prices return to equilibrium after a short-term disequilibrium correction. Specifically, the ECT (-1) estimated coefficient is -0.001, suggesting that 0.1% of a short-term disequilibrium corrects within 3 months. Accordingly, the empirical results reveal there are no housing bubbles in Australia, because the short-run disequilibrium always corrects over time. Thus, house prices are in equilibrium, and we can conclude Australian housing market is not in a bubble.
Table 6 VECM result for bubble testing

<table>
<thead>
<tr>
<th>Coefficient</th>
<th>P value</th>
<th>T ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Error correction D (ln(Home Value Hedonic index))</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CoinEq1</td>
<td>-0.001</td>
<td>0.01***</td>
</tr>
</tbody>
</table>

Notes: * indicates significance at 90%; ** at 95%; *** at 99%.

The results for the Granger causality test are reported in Table 7. Parameter estimates indicate IR, CS, and AUSHARE, Granger-cause house price changes, reflecting that these macroeconomic variables provide statistically significant information about the future values of HP. Together with the OLS result reported in Table 3, the econometric tests analysed relationships between macroeconomic variables and house prices both at regression and causal strands. These test results indicate the four major drivers identified in our empirical analysis greatly impact house prices.

Table 7 Granger causality test results

See separate file
Discussion

From a macro-perspective, any reduction in IR significantly influences house demand, and in turn house prices. Thus, changes in monetary policy have a direct impact on both house price movements and housing market performance. In other words, the governments’ consecutive cuts in interest rates to manage inflation targets and economic growth estimations, contribute to possible housing bubbles and endanger financial stability.

Notably, the empirical results indicate income and purchase power are key drivers of house prices. Although we have included IR as the key driver in our OLS Model (see Table 3) due to the strong correlation between income and house prices. However, the data shows that over the last two decades, while income has risen by 105%, house prices have increased by 335%. This is a critical figure, revealing that house price increases exceeded growth in income threefold. This could potentially result in affordability problems for purchasers, which might in turn may contribute to declining home ownership, increased competition among house buyers, and structural housing problems over the long run.

Conclusions

The primary aim of this paper was to explore house price dynamics and assess the possible presence of housing bubbles in the Australian national housing market. This house price study raises important implications for national economic performance, financial stability, and individual wealth management. A combination of rigorous econometric tests was employed using quality data obtained from reputable data providers for the period from 1995Q4 to 2015Q3. Another distinctive feature of the estimation procedures related to the resolution of diagnostic concerns, by applying extensive and advanced time series approaches.
Our empirical findings comply with basic economic trends suggesting households are more likely to purchase properties when interest rates are low, resulting in increases in house prices in such circumstances. Positive consumer sentiment and good performance on Australian share market, were found to be more likely to result in higher demand for properties, thereby also increasing Australian house prices.

The unemployment rate was also an important purchasing power indicator, although this is likely to be linked to the fact that policy makers reduce interest rate when unemployment rate is high. The findings further suggest the most recent housing boom from 2012 to 2015 in Australia does not constitute a bubble, despite the RBA’s implementation of consecutive cash rate cuts since October 2012.

The principal contribution of this research lies in its delivery of a comprehensive understanding of Australian house price dynamics and housing bubble literature, based on historical data collated over the last two decades. This study is also the first to analyse the most recent housing boom in Australia (2012–2015). Moreover, the data compiled and models applied are novel raising a wide range of policy implications, e.g. for monetary policy, affordability schemes, and indicating a need for other policies to incentivize the construction industry and other industries associated with property. In addition, this study is the first to combine rigorous econometric methods to analyse house price dynamics integrating both correlation and causal perspectives to assess national level data.
These findings are especially relevant to policy makers, because they highlight that the economic benefits of house price growth can be channelled into growth in the construction industry, the health of financial institutions, and other industries associated with property. This transmission channel is itself governed by the management of significant economic policies, such as monetary policy.

Additionally, the study raises awareness that monetary policy can be something of a blunt instrument when employed to manage the country’s financial stability. There is a need to design a balanced and complementary combination of financial policies and monetary policy decision making to improve the country’s overall financial health. Key policy implications presented in this research include the need for governmental affordability programs, especially for young people and first-time homeowners.

Future research might usefully test a broad range of supply factors to establish how they correspond with the country’s urban economic policies. Further analysis of the effect of the recent boom in apartment construction might also consider the significance of demographics, such as the aging Australian population. An additional dimension to explore might relate to the possibility of an empirical investigation regarding tests for bubbles employing real time methods. Comparative studies with other countries are also suggested as beneficial. For example, test run the datasets on other developed countries who also experienced housing bubbles such as the US, Ireland and Spain aiming to have a falsification and sense check in addition to the understanding of the similarities and differences on outcomes and causes.
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