

Abstract

1
2 Goal setting is one of the most frequently used mental skills in sports, and Goal Setting Theory
3 (GST; Locke & Latham, 2002) has been the most prominent theoretical framework upon which
4 goal setting interventions are based. The present study provides a systematic review examining
5 how the tenets of GST have been applied to goal setting interventions in sport. A total of 27
6 peer-reviewed studies written in English, which implemented goal setting interventions with
7 athletes in a sport-specific, applied (i.e., non-laboratory) context, were examined. The studies
8 included athletes from a range of individual and team sports. The majority of these studies were
9 characterized by their small sample size and strong focus on performance as an outcome
10 measure. Overall, there was inconsistent application of, and mixed evidence supporting
11 theorizing around, the goal characteristics (*goal difficulty, specificity, proximity, source, and*
12 *type*) and moderators (*ability, commitment, feedback, complexity, and resources*) suggested in
13 GST. As the first systematic review of goal setting interventions focused exclusively on athletes
14 in applied sport contexts, the present review provides insight for athletes, coaches, sport
15 psychology practitioners, and researchers. Applied implications and future research directions
16 (e.g., testing individualized goal setting interventions) are provided.

17 *Keywords:* Athletes, goals, effectiveness, intervention, mental skills
18

The application of Goal Setting Theory to goal setting interventions in sport: A systematic review

Goals are ubiquitous in sports. Athletes, teams, and coaches frequently set goals to motivate themselves and improve their performance (Kingston & Wilson, 2009; Weinberg, 1994). There are various kinds of goals in sport, which can be pursued over the short- (e.g., single match) and long-term (e.g., throughout a season; Burton & Weiss, 2008). In high-level sport, goal attainment (or lack thereof) can be directly related to an athlete's career success or failure (Williams, 2013). In sports, goal setting has been the most frequently used mental technique (Burton & Weiss, 2008; Kyllö & Landers, 1995). However, despite the prevalence of goal setting as a performance enhancement tool, there remains equivocal evidence about how coaches, athletes, and practitioners view and employ this technique (Gillham & Weiler, 2013; Maitland & Gervis, 2010). Goal setting in sport and performance is more complicated than is sometimes advised within applied recommendations (Healy et al., 2018). Furthermore, the extent to which theories are appropriately employed by those using goal setting remains unclear. As such, the aim of the current paper is to systematically review the application of Goal Setting Theory by Locke and Latham (1990, 2002) in the applied sport settings, and examine the extent to which the intervention studies apply relevant theoretical components.

Goal Setting Theory

Proposed by Locke & Latham (1990, 2002, 2019), Goal Setting Theory (GST) has been the most prominent theoretical framework for goal setting interventions. GST is a theory of motivation that explains the relationship between conscious goals and task performance (Locke & Latham, 2002). GST was formulated based on an inductive approach examining numerous empirical studies across various domains including business, medicine, sport, and exercise (Locke and Latham, 2013). In GST, goals are conceptualized as an end-state which “an individual is trying to accomplish; it is the object or aim of an action” (Locke et al., 1981).

1 Goal setting interventions that employed GST have been shown to enhance task-related
2 performance, and it is proposed that this effect occurs through four mechanisms (Locke &
3 Latham, 2002). First, goal setting directs individuals to focus their efforts towards goal-related
4 actions and ignore irrelevant activities. Second, goal setting energizes individuals, allowing
5 them to invest effort in goal pursuit. Third, goals impact persistence, whereby more difficult
6 goals result in a higher effort being invested. Finally, pursuing goals facilitates the discovery
7 and development of task-relevant strategies.

8 The second fundamental posit of GST is that five goal characteristics directly impact
9 the effect of goal setting, including *goal difficulty*, *goal specificity*, *goal proximity*, *goal source*,
10 and *goal types* (Latham & Locke, 2007; Locke & Latham, 1990, 2002, 2013, 2019). First,
11 more difficult (but achievable) goals lead to higher performance. Second, specific goals (e.g.,
12 “complete x number of pushups”) predict higher performance than vague goals (e.g., “do your
13 best”). Recent reviews (e.g., Locke & Latham, 2019) suggest that goal difficulty and
14 specificity likely work collaboratively and employing one alone would not necessarily result in
15 an effective outcome. Third, setting both proximal (i.e., short-term) and distal (i.e., long-term)
16 goals helps facilitate goal attainment, as short-term goals can be a useful indicator of progress
17 towards an ultimate long-term goal. Fourth, goal source refers to whether a goal is self-set,
18 participatively set, or assigned. Self-set goals are set by the goal pursuer himself or herself
19 (e.g., an athlete who sets her own goals for a season); participatively-set goals are set together
20 by the goal pursuer and other people related to the goal process (e.g., an athlete creates a goal
21 collaboratively with his coach); assigned goals are goals made by the others and assigned to the
22 goal pursuer (e.g., an athlete’s coach sets a goal for the athlete). Fifth, regarding two types of
23 goals, performance goals are focused on the attainment of desired performance outcomes,
24 whereas learning goals are focused on developing task-relevant strategies—the latter type of
25 goal is suggested to be particularly relevant when learning a new task, particularly a complex
26 one.

1 Another important consideration of GST pertains to the moderators that influence the
2 relationship between goal setting and performance, which include *ability*, *goal commitment*,
3 *feedback*, *task complexity*, and *task knowledge and resources* (Locke and Latham, 1990, 2002,
4 2007, 2013). First, individuals higher in ability (e.g., technical abilities in one's sport to
5 execute a task) will be more likely to achieve their goals compared to those lower in ability.
6 Second, the effectiveness of goal setting is said to increase as people are more committed to
7 their goals, with two key factors—self-efficacy and goal importance—influencing one's goal
8 commitment. Third, receiving feedback on one's progression to goal attainment impacts the
9 goal setting–performance effect, as it guides future direction and allocation of available
10 resources towards a goal. Fourth, task complexity was initially proposed as a moderator for
11 goal effect because when a task is above one's capability, goal setting would be less effective.
12 Fifth, goals are more likely to translate into performance when individuals have the necessary
13 resources that are needed to complete the task.

14 **Goal Setting Research in Sport and Exercise**

15 Goal setting research in sport and exercise began to flourish following Locke and
16 Latham's (1985) suggestion that sport is one of the domains that could benefit most from
17 applying GST, since the foundation of the theory is on improving task performance. However,
18 initial reviews found that the effectiveness of goal setting in sport and exercise is not as robust
19 as in the organizational and business settings (Kyllo & Landers, 1995). Initially, the failure of
20 replication in the earlier studies was attributed to methodological flaws of the intervention,
21 which included using different instructors for different conditions (Hall & Bryne, 1988), failure
22 to manipulate control groups (Locke, 1991), and little consideration for other important
23 influences such as social comparison and competition (Hall & Bryne, 1988; Locke 1991).
24 However, Weinberg and Weigand (1996) claimed the replication failure could be due to
25 contextual differences and motivational properties of the participants in sports. For example,
26 unlike other domains, feedback can be difficult to control as it is already inherent in sports

1 (e.g., score, fatigue). Moreover, goal setting could have less impact in sports as the athletic
2 populations have higher baseline levels of motivation compared to those pursuing goals in
3 other contexts (e.g., workplaces). These sport-specific differences were suggested to be critical
4 in achieving internal and external validity, as well as guiding practitioners with practical
5 recommendations (Weinberg & Weigand, 1993, 1996). Another explanation concerned the low
6 statistical power arising from small sample sizes in sports settings (Kyllo & Landers, 1995).
7 Indeed, Burton (1994) indicated that sample sizes in sports research were generally smaller
8 than research from business domains. Later empirical studies reflected on these shortcomings,
9 and more recent narrative reviews with larger sample studies reported stronger support for the
10 effectiveness of GST (Burton & Naylor, 2002; Burton & Weiss, 2008).

11 Despite the contributions of previous reviews, the relationship of goal characteristics
12 and moderators suggested in GST (Locke & Latham, 1990, 2002, 2013) remains unclear within
13 the context of sport. A meta-analysis by Kyllo & Landers (1995) examining goal setting
14 research from laboratory settings found that, overall, goal setting enhanced physical task
15 performance (e.g., number of pushups a participant completes) compared to control conditions.
16 Concerning goal difficulty, they found that among easy, moderately difficult, and very difficult
17 goals, only moderately difficult goals had a significant effect on performance. In contrast, easy
18 and very difficult goals demonstrated non-significant effects on performance, which somewhat
19 contradicts the tenets of GST. Previous narrative reviews of goal setting in sport specifically
20 (e.g., Burton & Naylor, 2002; Burton & Weiss, 2008) have also noted that only half of the
21 empirical studies support a linear relationship between goal difficulty and performance. If a
22 goal is unrealistically difficult, an athlete is more likely to withdraw from the goal and self-set
23 a more realistic goal (Burton & Naylor, 2002).

24 In addition to goal difficulty, more than one-third of the empirical studies in sport
25 contexts found that specific goals were not superior to vague or do-your-best goals in
26 enhancing performance (Burton et al., 1998; Burton & Weiss, 2008), which contrasts the initial

1 theorizing that specific goals should result in greater performance (Locke & Latham, 1985).
2 Moreover, with regard to goal proximity, the meta-analysis by Kylo & Landers (1995) found
3 that performance outcomes did not vary based on differences in goal proximity (defined in the
4 review as short-term goals, long-term goals, and combined short- and long-term goals). In
5 corroboration to those findings, Burton and Naylor (2002) indicated that less than half of the
6 empirical studies support the goal proximity hypothesis in GST. These results also challenge
7 the initial theorizing by Locke and Latham (2002) that combining proximal and distal goals
8 would result in greater performance in comparison to implementing either goal alone. How the
9 short-term and long-term timeframe should be defined is also still relatively controversial and
10 can vary across different contexts (Locke & Latham, 2013).

11 Kylo and Landers (1995) also examined the potential influence of goal source on task
12 performance. Interestingly, they found that self-set and participatively-set goals resulted in
13 significantly higher performance compared to assigned goals. This too runs counter to Locke
14 and Latham's (1990, 2002) theorizing—primarily based on research from organizational
15 psychology—that there should be no significant differences in performance between self-set,
16 participatively set, and assigned goals (Locke & Latham, 2002). It was suggested that an
17 individual's "ownership" of a goal (which were thought to be less likely to occur with assigned
18 goals) could be a critical motivation to commit to the goal (Hall & Kerr, 2001). However, a
19 comprehensive review of the research on the various goal sources and their influence on the
20 success of goal setting interventions in sport has not yet been conducted.

21 Finally, with regard to goal types, research in sport differ from the labeling goal types
22 noted in GST. Specifically, whereas learning goals and performance goals have been used to
23 characterize goal types in other domains, the sport domain has used three different goal types:
24 *process*, *performance*, and *outcome* goals (Locke & Latham, 2013). Process goals refer to
25 focusing on learning specific skills or techniques (e.g., a swimmer setting a goal to swim a
26 length in a given number of strokes); performance goals refer to improving one's performance

1 standards (e.g., a swimmer aiming for a personal best in their race); and outcome goals refer to
2 strictly focusing on the outcome of a match or a competition (e.g. a swimmer setting a goal to
3 win their event; Burton & Weiss, 2008; Filby, Maynard, & Graydon, 1999). These three goal
4 types are mainly distinguished by their controllability (Burton, 1989; Burton & Naylor, 2002).
5 This conceptualization has been particularly relevant to sport domain, as the learning ‘process’
6 and individual ‘performance’ standards are dependent on one’s goal commitment, but certain
7 ‘outcome’ (e.g., winning a tournament) could be dependent on the opponents and external
8 factors regardless of one’s goal commitment. Indeed, empirical findings substantiated that each
9 goal type has distinct effects on goal setting outcomes in sports (Burton, 1989; Filby et al.,
10 1999; Kingston & Hardy, 1997). However, there have been relatively few empirical studies in
11 sports which directly compared the differences between process, performance, and outcome
12 goals (Kingston & Wilson, 2009).

13 In summary, although previous reviews (Burton et al., 2008; Healy et al., 2018; Kylo
14 & Landers, 1995) shed some light on the effects of goal setting on performance within sports,
15 several limitations should be pointed out. First, most of the earlier reviews of goal setting in
16 sport and exercise combined laboratory-based research from sport (e.g., basketball shooting),
17 exercise (e.g., sit-ups), and motor performance (e.g., juggling) together (e.g., Kylo & Landers,
18 1995). This could be problematic as there are situational and motivational differences between
19 the sporting environments in which athletes engage compared to other contexts (Weinberg &
20 Weigand, 1993). For example, the utility and effectiveness of goal setting with an elite athlete
21 seeking to maximize performance in sport may differ from an inactive individual who is in the
22 early stages of new exercise behavior. Another problem with combining sport, exercise, and
23 motor performance in a single review is that it could provide a biased view of the effectiveness
24 and dynamics of goal setting. Indeed, there have been relatively fewer goal setting studies in
25 sport compared to exercise and motor tasks (Williams, 2013). Hence, it was inevitable for
26 previous meta-analyses and reviews (Burton & Naylor, 2002; Burton & Weiss, 2008; Kylo &

1 Landers, 1995) to be more heavily weighted towards exercise and motor tasks. Moreover, the
2 extent to which the effectiveness of goal setting interventions in sport are influenced of
3 theorized goal characteristics (difficulty, specificity, proximity, source, and type) and
4 moderators (goal commitment, feedback, task complexity, and task knowledge and resources)
5 is still not yet clear. Thus, it is both timely and pertinent to conduct a systematic review of the
6 applied goal setting literature that is delimited to sport contexts only. As part of this, it would
7 seem particularly important to review the inclusion of/consideration for GST's goal
8 characteristics and moderators in these interventions. Such a review would enhance our
9 understanding of the dynamics of goal setting in applied sport settings specifically, and could
10 also enable the provision of clearer practical recommendations for coaches, athletes, and
11 applied practitioners on setting effective goals.

12 **The Present Review**

13 The overall purpose of the present study is to systematically review the goal setting
14 research within applied sport contexts (i.e., non-laboratory). The aspects of goal setting
15 interventions in the current review were based on the components of GST (Locke & Latham,
16 1990, 2002, 2013). Specifically, we considered the five goal characteristics (goal difficulty,
17 goal specificity, goal proximity, goal types, and goal sources) as well as the five moderators
18 (ability, goal commitment, feedback, task complexity, and task knowledge and resources)
19 embedded in this theory. In summary, the aims of the present review were to (a) provide an
20 overview of studies that implemented goal setting interventions to athletes in sport-specific
21 context, and (b) investigate how the tenets of GST were applied and examined.

22 **Materials and Methods**

23 The present review was organized based on the Preferred Reporting Items for
24 Systematic Reviews and Meta-Analysis (PRISMA) guidelines (see Moher et al., 2009). The
25 PRISMA flow diagram is presented in Figure 1 to show the flow of our systematic literature

1 searching process from search strategy to study selection. The PRISMA checklist is also
2 provided in Appendix A.

3 <INSERT FIGURE 1 ABOUT HERE>

4 **Search strategy**

5 An online literature search was conducted in five psychology and sport science
6 databases (including all dates until May 2019 when the searches were conducted): PsycINFO,
7 SPORTDiscus, Web of Science, PubMed, and Scopus. The aim of the search was to find goal
8 setting interventions with athletes in an applied/real-world (i.e., non-laboratory) sport-specific
9 context, and the search terms were made based on this objective. The resulting search terms
10 and filters were as follows: (1) 'goal' AND (2) 'intervention' OR 'set' OR 'effect' OR 'practic'
11 OR 'appl' OR 'mak' OR 'strategy' OR 'impact' OR 'using' AND (3) 'sport' OR 'athlete' OR
12 'performance' OR 'player' OR 'skill' OR 'training' OR 'compet' OR 'elite' (AND) NOT (4)
13 'business' OR 'hospital' OR 'academic' OR 'government' OR 'consumer' OR 'management'
14 OR 'worker' OR 'nurse' OR 'obesity' OR 'occupational' OR 'military'. Further details on the
15 search terms used are provided in Appendix B. Limiters used in the online database search
16 were peer-reviewed academic journals written in English. We also conducted manual searches
17 of the reference lists of relevant narrative reviews of goal setting in sport and exercise (Burton
18 & Naylor, 2002; Burton & Weiss, 2008; Hall & Kerr, 2001; Healy et al., 2018; Kingston &
19 Wilson, 2009; Kylo & Landers, 1995; Williams, 2013).

20 **Inclusion and exclusion criteria**

21 The studies were evaluated for inclusion and exclusion based on the following criteria:
22 (a) peer-reviewed academic study; (b) available in English language; (c) empirical study; (d)
23 goal setting intervention; (e) sport-specific context; and (f) samples were from an athletic
24 population. The eligibility criteria (a) and (b) were applied as limiters during the online
25 database searching stage. In relation to the eligibility criteria (e), goal setting intervention
26 studies using exercise or motor task were excluded. Regarding the eligibility criteria (f), the

1 present review was delimited to applied sport contexts. As such, only studies with amateur or
2 elite athletes were included; studies with beginners or inexperienced participants in the specific
3 sport (e.g., those involving participants for a laboratory-based experiment) were excluded.

4 **Study selection and data extraction**

5 The studies were selected using the following process. Initially, the first author
6 screened the titles and abstracts of the identified studies after removing the duplicates. The first
7 author then examined the full-text of the remaining studies for eligibility. Any borderline cases
8 were discussed between the authors to determine their final inclusion. Finally, the
9 characteristics (author names, publication date, sample characteristics, intervention design,
10 intervention length, details of the intervention, main findings) of the included studies were
11 extracted.

12 **Results**

13 The search strategy identified 2859 studies (223 from SPORTDiscus, 576 from Web of
14 Science, 391 from PubMed, 978 from Scopus, and 691 from PsycINFO) from the database
15 search and 107 studies through manual citation searches. After the duplicates were removed,
16 and the studies were screened by title and abstract, 168 full-texts were assessed for eligibility.
17 Of these, 141 studies were excluded, which resulted in 27 studies being included in the present
18 systematic review.

19 <INSERT TABLE 1 ABOUT HERE>

20 **Study Characteristics**

21 Table 1 presents a detailed summary of each study. The 27 included studies were from
22 various sports, such as basketball (n=9), volleyball (n=3), athletics (n=2), gymnastics (n=2),
23 swimming (n=2), and a collection of single studies from a range of other sports, including
24 American football, boxing, golf, speed skating, field hockey, lacrosse, multi-event, rugby,
25 soccer, and tennis. A range of intervention designs were used, including single-subject (n = 10;
26 37%), within-subject (n = 2; 7%), and between-subject (n = 15; 56%) designs. The mean

1 sample size was $n = 5.7$ for single-subject, $n = 44.6$ for between-subject, and $n = 10.5$ for
2 within-subject studies. The intervention length ranged from a single session to two consecutive
3 seasons. A season-long intervention was the most frequently used time frame (9 out of 27
4 studies; 33%). Most goal setting interventions (24 out of 27 studies; 89%) had the aim of
5 improving sport-specific performance. Within five studies, some psychosocial variables were
6 examined along with the sport-specific performance goals—these included anxiety (Burton
7 1989; Kingston & Hardy, 1997; O'Brien et al., 2009), confidence (Burton, 1989; Kingston &
8 Hardy, 1997; O'Brien et al., 2009; Vidic & Burton, 2010), motivation (Vidic & Burton, 2010),
9 and team cohesion (Palao et al., 2016). Three studies did not focus on performance at all, but
10 on enhancing team cohesion (Senécal et al., 2008), increasing positive affect (McCarthy et al.,
11 2010), and reducing fear of failure (Wikman et al., 2014).

12 **Goal Characteristics and Moderators**

13 *Difficulty.* Goal difficulty was considered in eight out of 27 studies (30%). Four single-
14 subject studies (Lerner et al., 1996; McCarthy et al., 2010; Vidic & Burton, 2010; Ward &
15 Carnes, 2002) incorporated goal difficulty in their interventions, and they were effective in
16 improving the desired outcome. Three between-subject studies (Lane & Streeter, 2003;
17 Tenenbaum et al., 1999; Weinberg et al., 1994) examined the goal setting effectiveness
18 between groups by manipulating goal difficulty. No significant differences were found
19 between different goal difficulties, although the goal setting intervention improved each
20 group's targeted performance. The other within-subject study (Anderson et al., 1988) indicated
21 that difficult but achievable goals resulted in a higher win rate for collegiate hockey players,
22 but there was no significant impact on the target outcome.

23 *Specificity.* Goal specificity was considered in 10 out of 27 studies (37%). Among four
24 single-subject studies that included specific goals in their procedure, three interventions were
25 effective in improving the targeted outcome (Mellalieu et al., 2006; Vidic & Burton, 2010;
26 Ward & Carnes, 2002), while the other intervention (Zetou et al., 2008) was not. Among six

1 between-subject studies, three studies (Kingston & Hardy, 1997; Lerner et al., 1996; Neumann
2 & Hohnke, 2018) showed that setting specific goals was superior to control groups. Two other
3 studies (Corrêa et al., 2006; Weinberg et al., 1994) showed that setting specific goals did not
4 result in significant improvement than do-your-best goals. The other study (Pierce & Burton,
5 1998) indicated that goal characteristics (e.g., specificity) could be moderated by individual
6 goal orientation. There were four studies (Lerner et al., 1996; Vidic & Burton 2010, Ward &
7 Carnes, 2002; Weinberg et al., 1994) that concurrently employed goal difficulty and goal
8 specificity in their interventions. Goal setting appeared to result in performance improvements
9 in three of these studies (Lerner et al., 1996; Vidic & Burton 2010, Ward & Carnes, 2002);
10 significant differences between a goal setting and control condition were not found in the study
11 by Weinberg et al. (1994).

12 *Proximity.* Eight out of 27 studies (30%) incorporated the aspect of goal proximity in
13 their goal setting interventions. The definitions of short- and long-term goals varied across
14 studies. Short-term goals ranged from daily to weekly goals. Long-term goals ranged from the
15 last trial of a single session to a season-long goal. A single-subject study (Vidic & Burton,
16 2010) which set a combination of short- and long-term goals resulted in effective goal
17 improvement. The other seven within-subject studies showed mixed results regarding goal
18 proximity. Four studies (Kingston & Hardy, 1997; Senécal et al., 2008; Tenenbaum et al.,
19 1999; Wanlin et al., 1997) showed that the combination of short- and long-term goals resulted
20 in more significant improvements of the targeted outcome than the control group. In contrast,
21 Weinberg et al. (1994) reported that there were no significant differences between goal setting
22 group that used a combination of short- and long-term goals, and the do-your-best control
23 group without temporal consideration. The other two studies indicated that neither short- nor
24 long-term goals were superior to one another (Getz & Rainey, 2001), or do-your-best goal
25 group (Corrêa et al., 2006).

1 *Sources.* Only one study examined differences in goal effectiveness based on goal
2 source (i.e., whether the goals were self-set, participatively set, or assigned). Lambert et al.
3 (1999) examined the difference between self-set and assigned goal conditions on performance
4 and found that participants with an external locus of control spent more time on-task and
5 performed better in the assigned goal condition, whereas participants with an internal locus of
6 control spent more time on-task and performed better in the self-set goal condition. Beyond
7 this studying comparing goal sources, 20 out of 27 studies (74%) in their goal setting
8 interventions stated how goals were set. Seven of them used assigned goals, 10 of them used
9 self-set goals, and three of them used participatively-set goals. Regardless of goal sources,
10 improvements in the targeted outcome were shown in all 20 interventions.

11 *Type of goal.* Regarding goal types, there were two studies (Burton, 1989; Kingston &
12 Hardy, 1997) that examined the effects of different goal types on goal setting success. Burton
13 (1989) found that setting a performance goal in combination with an outcome goal resulted in
14 superior performance than setting an outcome goal alone. Kingston and Hardy (1997) found
15 that participants in the performance goal condition, or the process goal condition demonstrated
16 significantly higher performance than those within the control group. However, there was no
17 significant difference between the process and performance goal groups.

18 *Moderators.* Regarding the moderators suggested in GST (Locke & Latham, 1990,
19 2002)—*ability, goal commitment, feedback, task complexity, and task knowledge and*
20 *resources*—it was surprising that these variables were rarely considered in the interventions.
21 Indeed, there were no comparisons of, or explicit considerations for, these moderators other
22 than ability and feedback. Regarding ability, only one study (O'Brien et al., 2009) compared
23 the effects of goal setting between elite and non-elite athletes—they found improvements in
24 targeted behaviors, anxiety, and self-confidence elite boxers but not non-elite boxers. Four
25 studies described participants as elite, including basketball players (Neumann & Hohnke, 2018;
26 Swain & Jones, 1995), volleyball players (Palao et al., 2016), and runners and swimmers

1 (Wikman et al., 2014). Positive outcomes were demonstrated in all four studies, which
2 included: increases in basketball shooting performance (Neumann & Hohnke, 2018) and
3 basketball skills (Swain & Jones, 1995); improved volleyball skills and engagement with one's
4 team (Palao et al., 2016); and decreased fear of failure (Wikman et al., 2014). The ability levels
5 of the participants in the remaining studies were not explicitly stated.

6 Feedback on goal progress was incorporated into six interventions. Five of them
7 (Brobst & Ward, 2002; O'Brien et al., 2009; Sénécal et al., 2008; Shoenfelt, 1996; Vidic &
8 Burton, 2010) reported that incorporating feedback into goal setting was effective in achieving
9 desired outcome. The other study (Giannini et al., 1998) did not find significant differences in
10 outcome between the do-your-best goal with feedback condition and do-your-best goal without
11 feedback condition.

12 **Discussion**

13 The present review aimed to review the extant research on goal setting interventions in
14 sports and to examine how GST has been applied to athletes in applied sport settings. Salient
15 features of the goal setting interventions in sports were small sample size, single-subject
16 designs, and a strong focus on performance outcomes. Regarding the tenets of GST, there was
17 limited evidence that these were considered in the interventions conducted within these studies.

18 **Features of Goal Setting Interventions in Sports**

19 Previous reviews (Kyllo & Landers, 1995) had already identified small sample size as a
20 limitation of the goal setting literature in sport and exercise research. The present review found
21 that the problem with sample size is still largely unresolved in the sport context. Indeed, 63%
22 of the included studies had fewer than 30 participants, which is suggested as the minimum
23 number sample size in empirical studies (Israel, 2009). Moreover, the average number of
24 participants for the 10 single-subject studies was 6, while the average sample size was 45 for
25 the 15 between-subject studies. Relatedly, more than one-third of the studies in our review
26 adopted a single-subject research design. Although this design certainly has its strengths, it

1 may be problematic in goal setting research since any form of goal setting could be effective in
2 improving performance (Kyllo & Landers, 1995; Locke & Latham, 2002). Indeed, the
3 percentage of single-subject studies that reported goal setting effectiveness (70%) was higher
4 than the between-subject designs (46%). Without comparison groups, it is difficult to
5 determine the true effect of a goal setting intervention (i.e., versus those who received a
6 separate type of goal setting intervention, an intervention focused on a different mental skill, or
7 a no-intervention control group). Additionally, without comparison groups, single-subject
8 design may have low internal and external validity (Locke et al., 1981).

9 Due to small sample sizes and reliance on single-subject designs, goal setting studies
10 could have a greater risk of Type II error due to inadequate statistical power (Cohen, 1992). It
11 would be easy for us to simply reiterate that future research should aim to obtain larger sample
12 sizes and a greater use of controlled intervention designs. However, that somewhat simplistic
13 recommendation does not acknowledge the considerable challenges of recruiting a large
14 number of participants for intervention research within athletic populations due to difficulties
15 such as sustained access to participants, agreement from coaches, time dedicated to the goal
16 setting practice, and possible dropout due to injury or deselection. Moreover, the use of a
17 control group within applied interventions presents researchers and practitioners with an ethical
18 dilemma— withholding an intervention from one group of athletes may put them at a
19 competitive disadvantage to their competitors or teammates who receive the intervention. As
20 such, creative solutions on a case-by-case basis are likely needed to balance the need for high-
21 quality scientific research in this area with the potentially substantive implications of assigning
22 a large number of participants to a control condition. For example, if a researcher is only able
23 to implement a single-subject or case study approach, they should at the very least be sure to
24 follow recent recommendations for best practice in these types of research designs within sport
25 (e.g., triangulating data; see Cotterill & Schinke, 2017).

1 The last feature of the included interventions was a strong—and sometimes exclusive—
2 focus on athletic performance as the targeted outcome. Notwithstanding the contributions that
3 these studies have made in determining whether goal setting impacts performance, researchers
4 could also consider incorporating additional psychological and physiological variables, and
5 investigating the interrelationships between goal setting, performance, and those other
6 variables. In particular, this could improve our understanding of the mechanisms that explain
7 *how* goals impact sport performance and other salient processes and outcomes (e.g., group
8 behaviours, athlete motivation). Moreover, incorporating invariance testing that
9 examine/compare the effects of goal setting interventions across different populations (e.g.,
10 gender, age, skill level) would improve the generalizability of those interventions.

11 **Tenets of Goal Setting Theory in Sport Research**

12 Overall, the goal characteristics (e.g., goal difficulty, goal specificity) proposed by
13 Locke and Latham (1990, 2002) were considered to some extent within the included studies,
14 albeit rather inconsistently across studies. In contrast, the proposed moderators (e.g.,
15 commitment, task complexity) from GST were rarely taken into account when implementing a
16 goal setting intervention. In addition, it was difficult to determine a true effect of a particular
17 goal characteristic in many studies for two particular reasons. First, these characteristics were
18 either rarely incorporated/considered in the goal setting intervention itself or were not reported
19 explicitly by the paper's author(s). Second, the single-subject study design without a
20 comparison group (37% of the included studies) presents challenges in ascertaining the
21 differential impact of those characteristics. Specifically, since nearly any form of goal setting
22 can show some degree of performance improvement (Locke & Latham, 2002, 2013), single-
23 subject designs do not allow one to determine whether the goal setting intervention that
24 incorporated one of these characteristics (e.g., creating difficult goals) would be superior or
25 inferior (or no different) to another intervention with different levels/qualities of those
26 characteristics (e.g., easy goals) that could have been delivered to those participants.

1 Nonetheless, we were able to derive some notable findings in our review pertaining to these
2 characteristics and moderators, and we now turn our attention to unpacking those findings.

3 Goal difficulty did not appear to make a substantive difference in the effects of a goal
4 setting intervention. This is inconsistent with the linear relationship suggested in GST as well
5 as the previous meta-analysis of laboratory-based sport, exercise, and motor control
6 performance (Kyllo & Landers, 1995), which found moderately difficult goals to be more
7 effective than easy or very difficult goals. It should be reiterated that our review was strictly
8 focused on studies within applied sport contexts, whereas the studies included in Kyllo and
9 Landers' (1995) meta-analysis were predominantly based on exercise and motor performance.
10 Hence, a potential explanation for these differences in findings could be that the
11 operationalization of goal difficulty is often inconsistent in sports research compared to other
12 contexts (Burton & Weiss, 2008). The other possibility could be that athletes redefine their
13 goals if they perceive them to be too easy or difficult (Hall & Kerr, 2001), or even create their
14 own goals (which could be of any level of difficulty) when they have no goals. Differences in
15 motivation levels (cf. Weinberg & Weigand, 1993, 1996) between athletes in applied settings
16 compared to participants in laboratory-based experiments (e.g., volunteering university
17 students) may also help explain these apparent differences.

18 The findings around goal specificity showed limited support for the notion from GST
19 that specific goals are better than vague or do-your-best goals. One possible problem of goal
20 specificity in sport contexts could be that the contextual specificity in each sport can make the
21 vague or do-your best goals to be relatively specific (Hall & Kerr, 2001). For example, in
22 tennis, improving kick serve accuracy might seem like a vague goal. Still, the task (i.e., kick
23 serve) itself already embeds some specificity as kick serves are one specific type of serve and
24 they usually have a specified area to target. It should also be noted that Locke and Latham
25 (2019) recently suggested that goal specificity alone is insufficient and that it should be
26 combined collaboratively with goal difficulty for effective goal setting. For example,

1 unrealistically easy—but specific—goals would not extract enough goal commitment. The
2 effect (and potential mechanisms) of this combination within sport is not yet clear but does
3 appear to have some initial promise, since three of the four studies that combined specificity
4 and difficulty demonstrated improvements in the targeted outcomes. As such, it would seem
5 useful for researchers in future to continue examining the impact of this combination.

6 Regarding goal proximity, there was mixed support overall for GST's theorizing that
7 using the combination of short-term and long-term goals is more effective than control groups,
8 or using either goal alone (Locke & Latham, 2002). Indeed, a range of goal timelines were
9 shown to be effective in the reviewed studies. Part of the difficulty in examining timeframes is
10 that the exact definition of a “short-term” versus “long-term” goal is still controversial, and it
11 could be heavily influenced by specific contexts (Locke & Latham, 2013). A possible
12 workaround to this controversy and next step in better understanding the nuances associated
13 with proximity may be to specify beyond these binary categorizations. Instead, researchers
14 could perhaps classify goals (a) as daily, weekly, monthly, or yearly goals, or (b) by the season
15 of one’s sport (e.g., first game, quarterly, midpoint, end-of-season goals). This could allow us
16 to better understand whether goals of certain timelines indeed have a differential impact on the
17 effectiveness of an intervention or whether previous suggestions that any timeframe would be
18 useful in sport since sports populations show higher motivation compared to other domains
19 (Burton & Naylor, 2002).

20 It was also difficult to definitively conclude the effect of goal sources as there were few
21 studies that employed different goal source conditions. Although it was previously shown that
22 self-set and participatively set goals are better than assigned goals (Kyllo & Landers, 1995), it
23 should be reiterated that most studies in that meta-analysis were from non-athlete participants.
24 Due to the high demand of sports, it is possible that athletes demonstrate a higher goal
25 achievement whether the goal is assigned, self-set, or participatively-set as athletes are
26 generally more committed towards their sporting goals compared to volunteers in laboratory-

1 based experiments (Burton & Naylor, 2002). Taking these concerns into account, future
2 research could investigate the moderators of goal sources in the athletic population, such as
3 individuals' personal preferences of goal source (Burton & Weiss, 2008)—perhaps some
4 athletes only respond well to self-set goals whereas others prefer to be assigned their goals.

5 The relative lack of studies comparing different goal types in sport (i.e., process,
6 performance, and outcome goals) was surprising since these seem to be commonly discussed in
7 this context (e.g., coaches encouraging athletes to “focus on the process”). A potential reason
8 for this paucity was argued by Filby et al. (1999) that examining the differences between goal
9 types might be trivial in applied sport settings, since successful athletes often incorporate a
10 combination of process, performance, and outcome goals. Although the importance and utility
11 of different types of goals was emphasized in GST (Locke & Latham, 2002, 2013), we are
12 precluded from offering any concrete conclusions of the type of goals—or combination of goal
13 types—that would be most beneficial within sport settings based on the existing body of
14 research. That said, as with goal source, the impact of this characteristic might also be based on
15 the individual preferences of athletes. Research in future could also give greater consideration
16 for other individual variables (e.g., age, developmental/skill level, personality) that might
17 moderate the effects of each goal type on salient outcomes.

18 It was also difficult to examine the relevance and importance of the moderators in goal
19 setting due to the limited consideration for these moderators. It is possible that this paucity of
20 available research is due to the challenges of operationalizing and/or measuring these
21 moderators in the applied sport settings (e.g., how exactly to categorize ability levels or task
22 complexity). At present, there also appear to be few psychometrically-sound instruments that
23 could accurately measure GST's moderators in sport contexts. For instance, it can be difficult
24 to artificially manipulate feedback in sports since performance statistics (e.g., score) or
25 physiological feedback (e.g., fatigue) are already present and somewhat ingrained in sport—
26 hence, athletes can consistently refer to these sources of feedback to assess their progress

1 towards goals (Kingston & Wilson, 2009). Thus, the development of psychometric instruments
2 related to these moderators would provide new insights into the process of goal setting
3 interventions. For example, psychometric instruments that capture the degree to which athletes
4 buy-in to goal setting intervention can help measure goal commitment during a goal setting
5 intervention.

6 **Applied Implications**

7 Given the focus on applied interventions, our review has implications for coaches,
8 practitioners, and athletes. It was shown that goal setting was indeed a useful mental skill in
9 many cases and even simple forms of goal setting appeared to be effective in achieving desired
10 outcomes (which primarily focused on sport performance). Nevertheless, prescribing goal
11 setting should be a careful process, as arbitrary goal setting could potentially cause harmful
12 side effects such as decreased self-efficacy and lower intrinsic motivation (Ordóñez et al.,
13 2012). Unlike lab-based experiments, prescribing goal setting in applied sport settings is a
14 complex and potentially unpredictable process since many variables are difficult to control in
15 this context. In other words, applying theoretical tenets that were based on other contexts (e.g.,
16 industrial/organizational psychology) might not be as straightforward and generalizable to
17 sport (Healy et al., 2018; Weinberg et al., 2010).

18 In light of the inconsistencies in the reviewed studies with regard to the importance of
19 the five goal characteristics and five moderators within GST, perhaps the most suitable
20 recommendation from our review is to develop goal setting programmes that place a strong
21 emphasis on the characteristics, needs, preferences, and goal setting styles of individual
22 athletes (Burton & Weiss, 2008). Although it might be appealing to directly apply the GST
23 framework or certain acronyms (e.g., setting so-called “SMART” goals), the existing evidence
24 appears to suggest that these “one-size-fits-all” approaches are likely not appropriate/effective
25 for every athlete. This is certainly not to say that the goal characteristics and moderators should
26 no longer be considered in goal setting interventions. In fact, reflecting on those tenets of GST

1 could actually help practitioners and coaches develop effective, personalized goals with their
2 athletes. For example, specific, challenging performance goals might be appropriate for
3 advanced athletes who have a high level of ability (cf. Locke & Latham, 2019) whereas less
4 specific, learning goals would likely be more appropriate for athletes who are in the early
5 stages of development in their sport (Locke & Latham, 2002, 2013). As another example, some
6 athletes might prefer to specify goals for each of their training sessions to help them stay
7 motivated and focused on a consistent basis; others might find this to be daunting or
8 overwhelming and prefer goals of a longer term (e.g., weekly, monthly, season-long).

9 In any case, one recommendation that does seem to apply to most (if not all) goal
10 setting interventions is the provision of appropriate feedback regarding goal progress.
11 Purposefully monitoring the impact of goals on performance and other variables (e.g.,
12 motivation, commitment) can provide athletes with effective feedback on their progress and
13 can help guide effort and mobilize resources to the desired goal. That said, this feedback
14 should also be tailored to the individual athletes. For example, whereas some athletes might
15 respond well to receiving feedback on a consistent and frequent basis, such frequency might be
16 distracting and cause anxiety (cf. Latham & Locke, 2006). In summary, a greater consideration
17 within both research and applied sport contexts for *individualized goal setting* approaches and
18 context-specific considerations is clearly warranted. As evidence for the most useful process
19 for developing these individualized interventions—as well as the evidence supporting (or
20 disproving) the efficacy and effectiveness of those interventions—accumulates, both
21 researchers and applied practitioners will be better equipped to help athletes set effectual goals.

22 **Limitations**

23 Although this study provides the first systematic review of goal setting specifically
24 within applied sport contexts, some limitations should be acknowledged. The first limitation is
25 that the review only included published studies in peer-reviewed academic journals. Although
26 peer-review is a crucial process in ensuring high-quality scientific research, systematic reviews

1 can be prone to publication bias if unpublished studies are not included (Bakker et al., 2012).
2 In our review specifically, it is possible that goal setting interventions which had non-
3 significant results might not have been published. Nevertheless, including unpublished studies
4 might be equally problematic in terms of methodical flaws or research quality, compared to
5 peer-reviewed publications in scientific journals (Barker et al., 2020). As this review did not
6 include meta-analysis (due to limitations in the available statistics within the included studies),
7 we were unable to measure publication bias statistically. As further research on goal setting
8 (with sufficient statistics included to calculate effect sizes) is obtained, future reviews may be
9 able to conduct meta-analysis and better assess publication bias.

10 Another (de)limitation of the present review was that it examined the goal setting
11 interventions only through the perspective of GST. Therefore, some important aspects of
12 psychological interventions could have been overlooked. For example, some systematic
13 reviews on psychological interventions have found that an intervention's length can play an
14 important role in predicting statistical significance (Anderson & Ozakinci, 2018). Future
15 studies can reflect on this perspective when designing a goal setting intervention and carefully
16 determine the adequate intervention length depending on their specific context. Moreover, it
17 has been suggested that goals in sport contexts should be investigated within a more
18 comprehensive framework, including goal orientation, goal progress, and goal attainment
19 (Burton & Weiss, 2008). In addition, although GST seems to be a viable theoretical framework
20 to refer to when implementing a goal setting, it involves little consideration for the motives
21 underpinning goal pursuit (Locke & Latham, 2013). As such, future studies that involve a
22 wider range of theories of goal setting will provide a more comprehensive understanding of the
23 goal setting research. For instance, the Competitive Goal Setting Model (Burton & Weiss,
24 2008) suggested that individual differences in goal orientation and goal setting styles could
25 lead to differences in motivations and goal commitment, which may assist practitioners in
26 determining the preferred goal difficulty for their individual players. Other frameworks such as

1 the Self-Concordance Model (Sheldon & Elliot, 1999) could also be used to examine the
2 motivations underpinning goal pursuit, their impact on goal striving and attainment, as well as
3 psychological well-being after goal attainment (or failure or disengagement). Indeed, this
4 model has shown to be relevant to a sporting context in predicting performance (Ntoumanis et
5 al., 2014), well-being (Smith, 2016), and understanding how coaches can support adaptive goal
6 striving (Healy et al., 2014). Moreover, goal setting has been incorporated in various
7 intervention package studies (e.g., Thelwell & Greenlees, 2001). Researchers in future studies
8 could examine the effect of, and interaction between, goal setting and other components of an
9 intervention package—this would provide practical insight for applied researchers on the
10 optimal ways of combining goal setting with other strategies.

11 Concerning the inconclusive evidence and limited support for many aspects of GST in
12 applied sport contexts, our review raises an important question for future research: are those
13 employing goal setting in applied sport contexts not applying the tenets of GST due to a lack of
14 awareness of these principles (i.e., education is needed to enhance understanding), or because
15 some tenets of GST (e.g., characteristics, moderators) might be irrelevant within these settings?
16 Research investigating this question within applied contexts and including key stakeholders is
17 both timely and important within applied sports science as a whole. As such, future research
18 could consider empirical approaches that are based on coaches’ experiential knowledge
19 (Greenwood et al., 2012) or that are co-produced by practitioners, coaches, and athletes
20 (Fullagar et al., 2019), as opposed to the traditional one-way approach from researchers to
21 applied practice. This could include, for example, qualitative approaches that seek to identify
22 practitioners’, coaches’, and athletes’ perspectives on the goal setting practices that work most
23 effectively in various contexts or levels of athlete development.

24 **Conclusion**

25 To the best of our knowledge, this was the first systematic review of goal setting
26 interventions strictly focused on athletes and sport in applied settings. Most previous reviews

1 combined the findings of sport and exercise in a single review, limiting their practical
2 relevance for applied practitioners and researchers. As such, we hope that our review offers
3 relevant insight for those investigating and applying goal setting interventions within applied
4 sport contexts.

5

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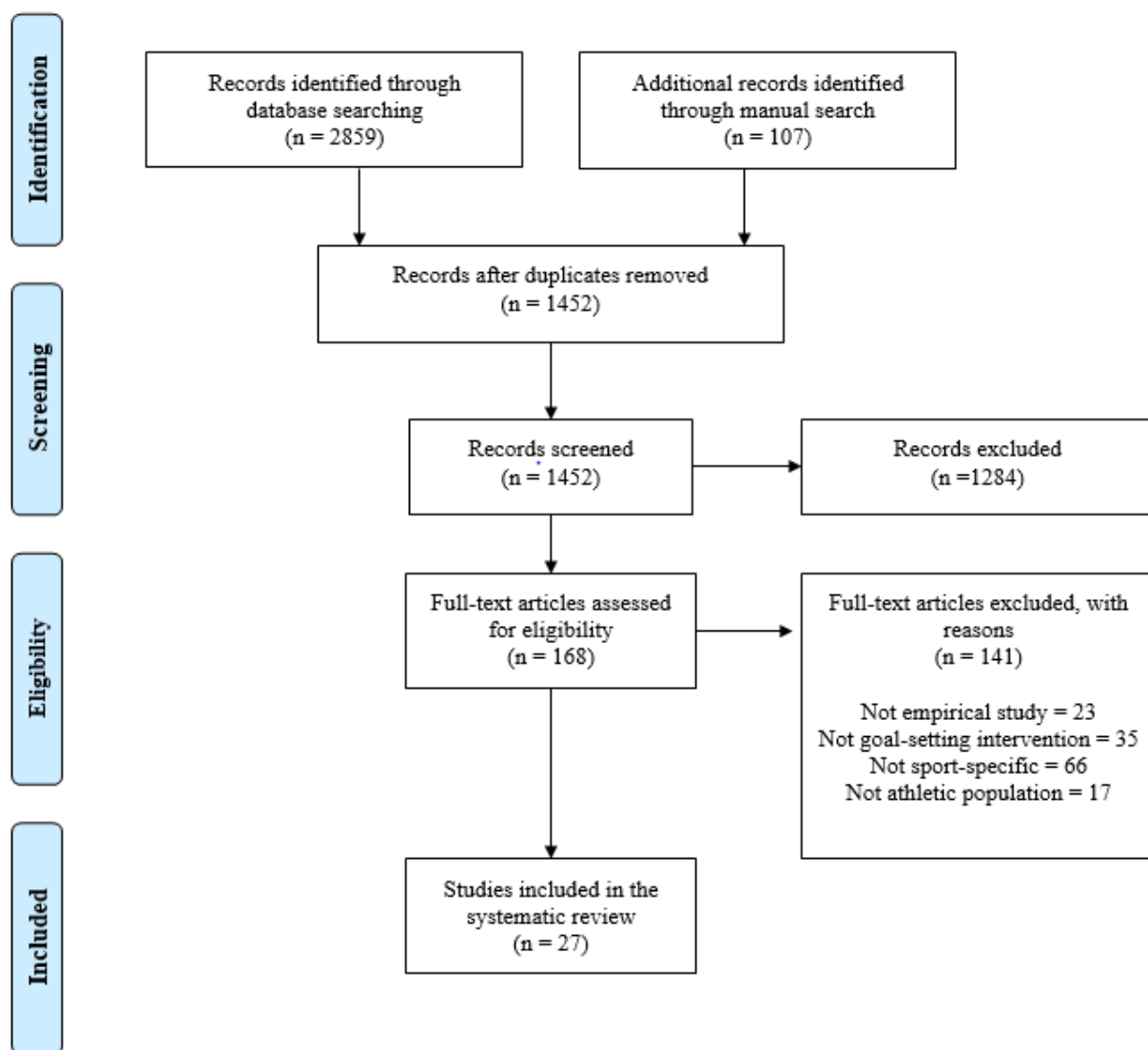
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3 *Figure 1.* PRISMA (Preferred Reporting Items for Systematic Reviews and Meta-analysis)
 4 flow diagram for literature search process

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1 Table 1.

2 Summary of the included studies.

| Reference | Sample | Intervention design & length | Details of intervention | Main findings |
|------------------------|--|-------------------------------|---|--|
| Anderson et al. (1988) | 17 collegiate male hockey players (18-22 age) | Within-subject, Two-seasons | <ul style="list-style-type: none"> • Aim: over two seasons, four interventions (baseline recording, feedback, goal setting, praise) were implemented in four separate time periods to improve the rate of legal body checking. • In goal setting intervention, players participated in the goal setting process and set a difficult but achievable goal. | Although the win rate was the highest when using goal setting intervention, goal setting intervention failed to improve the rate of legal body checking ($p>0.05$). |
| Brobst & Ward (2002) | Three female high school soccer players (15-17 age) | Single-subject, One season | <ul style="list-style-type: none"> • Aim: examine the effects of public posting, goal setting, and feedback on soccer performance. • A goal setting intervention package including public posting, (performance) goal setting and oral feedback was implemented over the course of a season which consisted of 27 practices and 10 matches. | The goal setting intervention resulted in improving performance during practice matches but showed limited results in real match settings (p-values not presented). |
| Burton (1989) | 65 collegiate swimmers (35 male, 30 female; M= 20.2 age) | Between-subject, Five-month | <ul style="list-style-type: none"> • Aim: examine the effects of performance goal on the perceived ability, competitive cognition (i.e., cognitive anxiety), and swimming performance. • As a five-month intervention program, swimmers were assigned to either a goal setting training group (n=35, performance & outcome goal) or a control group (n=30, outcome goal). | After the intervention, goal setting training showed higher perceived ability ($p<0.05$), competitive cognitions ($p<0.05$), and improved swimming performance ($p<0.05$). |
| Corrêa et al. (2006) | 49 female volleyball players (M= 13.5 age) | Between-subject, Six sessions | <ul style="list-style-type: none"> • Aim: examine the effects of different types of goal setting on volleyball skill acquisition. • A goal setting intervention was conducted over six sessions in which the subjects were randomly assigned to do-your-best goal (n=10), specific long-term goal (n=12), specific short-term goal (n=13) or control group (n=14). | Over the course of the intervention, no significant differences between groups were found ($p>0.05$). Every group showed a significant improvement each trial on their volleyball task performance ($p<0.05$). |

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|-------------------------|--|----------------------------------|--|--|
| Getz & Rainey (2001) | Experiment 1: 39 male college basketball players (M=19.3 years) Experiment 2: 38 male college basketball players (M=20.2 age) | Between-subject, Two sessions | <ul style="list-style-type: none"> • Aim: examine the effect of flexible short-term goals on basketball performance over two experimental sessions. • In experiment 1, subjects were randomly assigned to flexible short-term, rigid short-term, or long-term goals. In experiment 2, subjects were randomly assigned to short-term or rigid short-term goal group. • Research protocol for both experiments were same. In flexible short-term condition, subjects were assigned to improve their shooting accuracy by 10% of their prior trial. In rigid short-term condition, the goal was to improve their shooting performance by 10% after each trial based on the baseline performance. In long-term condition, the goal was to improve shooting performance by 40% of the baseline level by the end of the 5th trial. | In experiment 1, there were no significant differences of shooting performance in three groups ($p>0.05$). In experiment 2, the flexible short-term condition had a significant improvement of their shooting performance from baseline to the 5 th trial ($p<0.05$), whereas the rigid short-term condition did not show a significant improvement in shooting performance ($p>0.05$). |
| Giannini et al. (1988) | 100 male basketball players (age not provided) | Between-subject, One session | <ul style="list-style-type: none"> • Aim: investigate the effects of different goal and feedback conditions on basketball shooting performance. • In a single session, subjects were assigned to competitive goal condition, mastery goal condition, cooperative goal condition, do-your-best without feedback, or do-your-best with feedback. • The subjects were evaluated on the number of goals during shooting task and one-on-one task. | The competitive goal group demonstrated significantly higher performance than the do-your-best-without feedback group in one-on-one task ($p<0.05$). There were no other significant between-group differences found in two tasks ($p>0.05$). |
| Kingston & Hardy (1997) | 37 golfers (M=44.1 age) | Between-subject, 54 weeks | <ul style="list-style-type: none"> • Aim: examine the effect of different goal types on golf performance • The goal setting intervention was implemented for 54 weeks. The golfers were randomly assigned to process goal (n=14), performance goal (n=14), and control group (n=9). • Performance was measured on golf skill level (i.e., handicap). Self-efficacy, anxiety, and concentration were also measured to find the possible mediating effect. In both goal setting groups, subjects were trained to set specific short-term and long-term goals. | Following the goal setting intervention, significant performance improvement ($p<0.05$) was observed in process goal group (first half of the intervention), and performance goal group (latter half of the intervention), but not in control group. Participants in process goal group also demonstrated significant improvements in self-efficacy, anxiety, and concentration ($p<0.05$). |

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| Lambert et al. (1999) | Four female gymnasts (12-13 age) | Within-subject, 20 sessions | <ul style="list-style-type: none"> • Aim: examine the effects of goal sources and locus of control on goal setting effectiveness • A goal setting intervention was conducted over 20 gymnastic sessions which were divided into two phases. The subjects were divided into two categories: internal and external locus of control. • In a within-subject design, participants were exposed to both self-set and assigned goal conditions divided by two phases. | The results found that subjects with a more external locus of control spent more time on-task and performed better when their goals were assigned by others. In contrast, the subjects with a more internal locus of control spent more time on-task performed better when they self-set the goals for themselves (p-values not presented). |
| Lane & Streeter (2003) | 72 male basketball players (age not provided) | Between-subject, One month | <ul style="list-style-type: none"> • Aim: examine the differences of goal difficulty on basketball shooting performance. • A goal setting intervention was conducted for one month which consisted of one trial each week. The subjects were randomly assigned easy, difficult, unrealistic goal, or control group. | Over the course of the intervention, no significant differences between groups were found ($p>0.05$). Every group showed a significant improvement each week in shooting performance ($p<0.05$). |
| Lerner et al. (1996) | 12 female collegiate basketball players in Division III (M=19.3 age) | Between-subject, One season | <ul style="list-style-type: none"> • Aim: examine the effects of goal setting and imagery interventions on basketball free-throw performance. • The intervention was conducted over an entire season. The subjects were randomly assigned to one of three conditions: goal setting (n=4), imagery (n=4), goal setting and imagery (n=4). In two goal setting conditions, players were instructed to self-set specific, difficult, but realistic performance goal. | The results following the intervention indicated that 75% of the participants in the goal setting condition improved their free-throw performance, and 75% of the participants in the imagery condition showed decrease in free-throw performance, and 25% of the participants in the goal setting and imagery condition improved the free-throw performance (p-values not presented). |
| McCarthy et al. (2010) | Three junior female multievent athletes (M=12.3 age) | Single-subject, Seven weeks | <ul style="list-style-type: none"> • Aim: examine the effects of goal setting on the athlete's positive and negative affect. • A goal setting intervention was conducted over seven weeks. The participants were instructed with the components of GST and then asked to set their own goals (self-set). | The goal setting intervention resulted in significant increase in positive affect in participants ($p<0.05$) and there were no significant decreases in negative affect ($p>0.05$). |
| Mellalieu et al. (2006) | Five male rugby union players (21-24 age) | Single-subject, One season | <ul style="list-style-type: none"> • Aim: examine the effect of goal setting intervention on targeted rugby behaviors. • A goal setting intervention was conducted over an entire season (10 matches) in which players set specific self-set performance goals. | The goal setting intervention resulted in improvements in rugby-specific skills during matches (p-values not presented). |

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| Neumann & Hohnke (2018) | 30 male elite basketball players (M=24.6 age) | Between-subject, Two sessions | <ul style="list-style-type: none"> • Aim: examine whether practice using a performance goal improves shooting accuracy during competition. • A goal setting intervention was conducted over two individual sessions in which subjects were randomly assigned to either a performance goal setting group or a do-your-best goal group. • In the first session, the goal setting group was assigned a specific performance goal which was to improve baseline shot accuracy by 15%. In the second session, there were no additional interventions, and players competed on their shooting accuracy. | Players who were in the performance goal setting group showed superior shooting performance in the second session of shooting competition, compared to the do-your-best goal group. |
| O'Brien et al. (2009) | Three elite and three non-elite male boxers (M=16 years) | Single-subject, One season | <ul style="list-style-type: none"> • Aim: examine the effects of goal setting intervention on elite and non-elite boxers. • Over a competitive season (10-fight period), goal setting intervention was implemented using self-set and performance goals and giving feedback. | After the intervention, elite boxers showed improvements in targeted behaviors, anxiety, self-confidence, but not in non-elite boxers. Regarding performance outcome, the intervention improved the percentage of fights won in five out of the six boxers (p-values not presented). |
| Ortega et al. (2013) | Eight mini-basketball players (under-12 age) | Single-subject, Three months | <ul style="list-style-type: none"> • Aim: examine the effect of a goal setting intervention on the player's perception and actual goal achievement. • A goal setting intervention was conducted over three months during the competitive seasons. The players were individually assigned of performance goals related to basketball-skills. | Over the course of the intervention, significant increases were found in the perceptions of goal achievement and the actual goal achievement ($p < 0.05$). |
| Palao et al. (2016) | 14 male elite volleyball players from one professional team (M=23.3 age) | Single-subject, Half-season | <ul style="list-style-type: none"> • Aim: examine the effect of collective technical-performance goals in elite men's volleyball team. • A team goal setting intervention was conducted over the latter half of the season. The players were assigned of collective performance goals related to volleyball skills by coaches and researchers. | The goal setting intervention resulted in overall improvements in the team's targeted volleyball skills and players' increased engagement with the team ($p < 0.05$). |
| Pierce & Burton (1998) | 25 female gymnasts (M=13.1 age) | Between-subject, Eight weeks | <ul style="list-style-type: none"> • Aim: examine the differences in goal setting styles on goal setting effectiveness • An eight-week goal setting intervention was conducted. The subjects were instructed to self-set proximal and distal performance goals which were specific, challenging and measurable. • The subjects were categorized into 4 groups (success-oriented, failure-oriented, performance-oriented & low ability, performance-oriented & high ability), which was based on the questionnaires of goal orientation. | Over the course of intervention, performance-oriented gymnasts experienced a significant improvement in performance ($p < 0.005$), success-oriented gymnasts experienced a slight decrease in performance. Failure-oriented gymnasts were not analysed due to insufficient competition data, though they showed avoidance behavior during the trainings |

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| Senécal et al. (2008) | 86 female high school basketball players from eight teams (M=15.7 age) | Between-subject, One season | <ul style="list-style-type: none"> • Aim: a team goal setting intervention was conducted over an entire season to examine its effect on team-building. • Eight teams were randomly assigned to either a team goal setting (n=4) or a control condition (n=4). Teams in goal setting condition participatively set a combination of short- and long-term, performance and outcome goals and they received feedback on their goal progress after every three game from a sport psychology consultant. | Eight teams did not show significant differences in team cohesion at the beginning of the season ($p>0.05$). After the team goal setting intervention, the teams in team goal setting condition demonstrated significantly higher perceptions of cohesion than the teams in control condition ($p<0.05$). |
| Shoenfelt (1996) | 12 female intercollegiate basketball players (age not provided) | Between-subject, Eight games | <ul style="list-style-type: none"> • Aim: examine the effects of post-training goal setting and feedback on basketball free-throw performance. • The intervention was conducted in eight games during the competitive season. 12 players were randomly assigned into two groups: control group (n=6) and treatment group (n=6) in which the treatment group participatively set individual performance goals and received feedback. | Throughout the intervention, the treatment group showed a significantly higher free-throw performance than the control group in seven out of the eight games ($p<0.05$). |
| Swain & Jones (1995) | Four elite collegiate basketball players (M=21.6 age) | Single-subject, Eight games | <ul style="list-style-type: none"> • Aim: examine the effects of a goal setting intervention on basketball performance over the course of a season. • A goal setting intervention was implemented in eight games during the midseason. In a single-subject design, each player self-set a performance goal that they felt were important and related to basketball skills (e.g., defensive rebound). | Throughout the intervention, three out of four participants demonstrated a gradual increase in performance of the targeted basketball skill. There were no improvements in non-targeted basketball skills (p-values not presented). |
| Tenenbaum et al. (1999) | 28 female middle-distance runners (M=14.6 age) | Between-subject, Four weeks | <ul style="list-style-type: none"> • Aim: examine the effects of goal difficulty and goal orientation on running performance. • A goal setting intervention was conducted over four weeks in which subjects were randomly assigned to easy (n=9), difficult/realistic (n=10) or unattainable (n=9) goals. Each group was assigned of both short-term and long-term performance goals. | The result found that there was no significant difference of performance time between groups ($p>0.05$). Every group showed a significant improvement in performance time regardless of their goal condition. The result of goal orientation was determined to be unreliable as task and ego orientation were significantly correlated to each other. |

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| Vidic & Burton (2010) | Six female collegiate tennis players (M=19 age) | Single-subject, Eight weeks | <ul style="list-style-type: none"> • Aim: a goal setting intervention was conducted over eight weeks to assess its effects on player's motivation, confidence, and performance. • Using combination of process, performance and outcome goals, players set short-, intermediate- and long-term self-set goals. • Players received feedback on their progress each week and kept record of goal setting logs. During feedback, goal difficulty, specificity, proximity, and attainment were considered. | Over the eight-week goal setting intervention, all six players showed improvements in their motivation, confidence and tennis performance (p-values not presented). Post-interviews with players also indicated that the goal setting intervention was effective in improving player's motivation, confidence and tennis performance. |
| Wanlin et al. (1997) | Four female speed skaters (12-17 age) | Between-subject, One season | <ul style="list-style-type: none"> • Aim: examine the effects of a goal setting program on speed skating performance. • The goal setting intervention was conducted over a competitive season. Three participants were assigned to goal setting condition and one was assigned to control condition. Players in goal setting condition were instructed to set both short-term and long-term goals and use self-talk and visualization. | The results of following the intervention indicated that the number of laps and drills completed increased, performance time improved and the frequency of off-task behaviors decreased in all three subjects in goal setting condition (p-values not presented). |
| Ward & Carnes (2002) | Five collegiate football players (M=20 age) | Single-subject, One season | <ul style="list-style-type: none"> • Aim: examine the effects of public posting and setting self-set goals on football performance. • A goal setting intervention was conducted over an entire season which consisted of three practices and one match each week. Players set moderately difficult and specific self-set performance goals and these self-set goals were publicly posted. | Over the course of the intervention, players demonstrated an immediate improvement in performance during practices and matches. (p-values not presented). |
| Weinberg et al. (1994) | 24 male lacrosse players in NCAA Division III (18-21 age) | Between-subject, One season | <ul style="list-style-type: none"> • Aim: examine the effects of different types of goal setting intervention over a competitive season on lacrosse performance • Subjects were randomly assigned to goal setting group or do-your-best control group. Goal setting group was assigned of specific, attainable short-term and long-term goals. | There were no significant differences found between goal setting group and do-your-best control group ($p>0.05$), although goal setting group showed slightly higher performance in all measured skills. |
| Wikman et al. (2014) | Junior runners (n=16) and swimmers (n=33) in elite level (13-19 age) | Between-subject, 12 weeks | <ul style="list-style-type: none"> • Aim: examine the effect of a goal setting intervention on reducing the fear of failure. • A goal setting intervention was conducted over 12 weeks with weekly one-hour goal setting sessions. • The subjects were randomly assigned to either a goal setting group (n=33) or a control group (n=16). The goal setting group was instructed to participatively set a mastery-approach goals. | The 12-week goal setting intervention resulted in significant decrease in fear of failure in the (mastery-approach) goal setting group ($p<0.05$). |

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| Zetou et al. (2008) | Three female volleyball players (M=17.9 age) | Single-subject, One season | <ul style="list-style-type: none">• Aim: examine the effects of a goal setting intervention on volleyball skill performance.• A goal setting intervention was conducted over an entire season in which players set a specific, self-set performance goals related to volleyball skills. | Over the course of the goal setting intervention, there were no significant improvements ($p>0.05$) in performance in players' targeted volleyball skills. |
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2**Appendix A: PRISMA Checklist**

| Section/topic | # | Checklist item | Reported on page # |
|---------------------------|----|---|--------------------|
| TITLE | | | |
| Title | 1 | Identify the report as a systematic review, meta-analysis, or both. | 1,2 |
| ABSTRACT | | | |
| Structured summary | 2 | Provide a structured summary including, as applicable: background; objectives; data sources; study eligibility criteria, participants, and interventions; study appraisal and synthesis methods; results; limitations; conclusions and implications of key findings; systematic review registration number. | 1 |
| INTRODUCTION | | | |
| Rationale | 3 | Describe the rationale for the review in the context of what is already known. | 8-9 |
| Objectives | 4 | Provide an explicit statement of questions being addressed with reference to participants, interventions, comparisons, outcomes, and study design (PICOS). | 8 |
| METHODS | | | |
| Protocol and registration | 5 | Indicate if a review protocol exists, if and where it can be accessed (e.g., Web address), and, if available, provide registration information including registration number. | 9-10 |
| Eligibility criteria | 6 | Specify study characteristics (e.g., PICOS, length of follow-up) and report characteristics (e.g., years considered, language, publication status) used as criteria for eligibility, giving rationale. | 9-10 |
| Information sources | 7 | Describe all information sources (e.g., databases with dates of coverage, contact with study authors to identify additional studies) in the search and date last searched. | 9 |
| Search | 8 | Present full electronic search strategy for at least one database, including any limits used, such that it could be repeated. | Appendix B |
| Study selection | 9 | State the process for selecting studies (i.e., screening, eligibility, included in systematic review, and, if applicable, included in the meta-analysis). | 9-10 |
| Data collection process | 10 | Describe method of data extraction from reports (e.g., piloted forms, independently, in duplicate) and any processes for obtaining and confirming data from investigators. | 9-10 |
| Data items | 11 | List and define all variables for which data were sought (e.g., PICOS, funding sources) and any assumptions and simplifications made. | 9-10 |

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|------------------------------------|----|--|-------------|
| Risk of bias in individual studies | 12 | Describe methods used for assessing risk of bias of individual studies (including specification of whether this was done at the study or outcome level), and how this information is to be used in any data synthesis. | N/A |
| Summary measures | 13 | State the principal summary measures (e.g., risk ratio, difference in means). | N/A |
| Synthesis of results | 14 | Describe the methods of handling data and combining results of studies, if done, including measures of consistency (e.g., I^2) for each meta-analysis. | 10-14 |
| Risk of bias across studies | 15 | Specify any assessment of risk of bias that may affect the cumulative evidence (e.g., publication bias, selective reporting within studies). | 18-20 |
| Additional analyses | 16 | Describe methods of additional analyses (e.g., sensitivity or subgroup analyses, meta-regression), if done, indicating which were pre-specified. | N/A |
| RESULTS | | | |
| Study selection | 17 | Give numbers of studies screened, assessed for eligibility, and included in the review, with reasons for exclusions at each stage, ideally with a flow diagram. | 9, Figure 1 |
| Study characteristics | 18 | For each study, present characteristics for which data were extracted (e.g., study size, PICOS, follow-up period) and provide the citations. | Table 1 |
| Risk of bias within studies | 19 | Present data on risk of bias of each study and, if available, any outcome level assessment (see item 12). | N/A |
| Results of individual studies | 20 | For all outcomes considered (benefits or harms), present, for each study: (a) simple summary data for each intervention group (b) effect estimates and confidence intervals, ideally with a forest plot. | Table 1 |
| Synthesis of results | 21 | Present results of each meta-analysis done, including confidence intervals and measures of consistency. | N/A |
| Risk of bias across studies | 22 | Present results of any assessment of risk of bias across studies (see Item 15). | 18-20 |
| Additional analysis | 23 | Give results of additional analyses, if done (e.g., sensitivity or subgroup analyses, meta-regression [see Item 16]). | N/A |
| DISCUSSION | | | |
| Summary of evidence | 24 | Summarize the main findings including the strength of evidence for each main outcome; consider their relevance to key groups (e.g., healthcare providers, users, and policy makers). | 14-23 |
| Limitations | 25 | Discuss limitations at study and outcome level (e.g., risk of bias), and at review-level (e.g., incomplete retrieval of identified research, reporting bias). | 18-23 |
| Conclusions | 26 | Provide a general interpretation of the results in the context of other evidence, and implications for future research. | 14-23 |
| FUNDING | | | |

| | | | |
|---------|----|--|-----|
| Funding | 27 | Describe sources of funding for the systematic review and other support (e.g., supply of data); role of funders for the systematic review. | N/A |
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3 *From:* Moher D, Liberati A, Tetzlaff J, Altman DG, The PRISMA Group (2009). Preferred Reporting Items for Systematic Reviews and Meta-
4 Analyses: The PRISMA Statement. *PLoS Med*, 6: e1000097. doi:10.1371/journal.pmed1000097

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1 **Appendix B:** Details of the search terms used in each database

| Database | Search terms |
|------------------------|---|
| SPORTDiscus (n=223) | <p>ti(Goal*) AND ti(Intervention OR set* OR effect* OR practice* OR appl* OR mak* OR strateg* OR impact* OR using) AND (ti(“sport*” OR “athlete*” OR “performance*” OR “player*” OR “skill*” OR “training*” OR “compet*” OR “elite*”) OR kw(“sport*” OR “athlete*” OR “performance*” OR “player*” OR “skill*” OR “training*” OR “compet*” OR “elite*”)) NOT (ti(business* OR hospital* OR academic OR government OR management OR consumer OR worker* OR nurse* OR obesity OR occupational OR military) OR kw(business* OR hospital* OR academic OR government OR management OR consumer OR worker* OR nurse* OR obesity OR occupational OR military) OR ab(business* OR hospital* OR academic OR government OR management OR consumer OR worker* OR nurse* OR obesity OR occupational OR military)</p> |
| Web of Science (n=576) | <p>TITLE: (Goal*)AND TITLE: (Intervention OR set* OR effect* OR practice* OR appl* OR mak* OR strateg* OR impact* OR using) AND TITLE: (“sport*” OR “athlete*” OR “performance*” OR “player*” OR “skill*” OR “training*” OR “compet*” OR “elite*”) NOT TOPIC:(business* OR hospital* OR academic OR government OR management OR consumer OR worker* OR nurse* OR obesity OR occupational OR military)</p> |
| PubMed (n=391) | <p>(((((Goal*[Title]) AND (Intervention[Title] OR set*[Title] OR effect*[Title] OR practice*[Title] OR appl*[Title] OR mak*[Title] OR strateg*[Title] OR impact*[Title] OR using[Title]))) AND (“sport*”[Title/Abstract] OR “athlete*”[Title/Abstract] OR “performance*”[Title/Abstract] OR “player*”[Title/Abstract] OR “skill*”[Title/Abstract] OR “training*”[Title/Abstract] OR “compet*”[Title/Abstract] OR “elite*”[Title/Abstract]))) NOT (business* [Title/Abstract] OR hospital* [Title/Abstract] OR</p> |

academic [Title/Abstract] OR government
 [Title/Abstract] OR management [Title/Abstract] OR
 consumer [Title/Abstract] OR worker* [Title/Abstract]
 OR nurse* [Title/Abstract] OR obesity [Title/Abstract]
 OR occupational [Title/Abstract] OR
 military[Title/Abstract])

Scopus (n=978) (TITLE (*goal**) AND TITLE (*intervention* O
 R *set** OR *effect** OR *practice** OR *appl** O
 R *mak** OR *strateg** OR *impact** OR *using*)
 AND (TITLE ("*sport**" OR "*athlete**" OR
 "*performance**" OR "*player**" OR "*skill**"
 OR "*training**" OR "*compet**" OR "*elite**")
 OR (KEY ("*sport**" OR "*athlete**" OR "*pe
 rformance**" OR "*player**" OR "*skill**" OR
 "*training**" OR "*compet**" OR "*elite**")) TI
 TLE-ABS-
 KEY(*business** OR *hospital** OR *academic* O
 R *government* OR *management* OR *consume
 r* OR *worker** OR *nurse** OR *obesity* OR *oc
 cupational* OR *military*)))

PsycINFO (n=691) ti(Goal*) AND ti(Intervention OR set* OR effect* OR
 practice* OR appl* OR mak* OR strateg* OR impact*
 OR using) AND (ti("sport*" OR "athlete*" OR
 "performance*" OR "player*" OR "skill*" OR
 "training*" OR "compet*" OR "elite*") OR if("sport*"
 OR "athlete*" OR "performance*" OR "player*" OR
 "skill*" OR "training*" OR "compet*" OR "elite*"))
 NOT (ti(*business** OR *hospital** OR *academic* OR
government OR *management* OR *consumer* OR
*worker** OR *nurse** OR *obesity* OR *occupational*
 OR *military*) OR if(*business** OR *hospital** OR
academic OR *government* OR *management* OR
consumer OR *worker** OR *nurse** OR *obesity* OR
occupational OR *military*) OR ab(*business** OR
*hospital** OR *academic* OR *government* OR
management OR *consumer* OR *worker** OR *nurse**
 OR *obesity* OR *occupational* OR *military*))